

Project Summa	ary				
Short description	Tourism Holdings Limited ( <i>thl</i> ) and Holiday Parks Association New Zealand (HPANZ) embarked on a process to make an Electric Campervan trip a possibility in New Zealand as a low emission alternative to the current options.				
	THL started R&D on EVs in 2017 and introduced a Nissan ENV 200 van for road testing and user insights in Dec/Jan and worked on completing a first electric motorhome which was on display for the first time for industry trade at Trenz in early May 2018 and for the public at EV world in Aug and Big Boys Toys in Nov 2018				
	<i>ThI</i> and HPANZ have been working on 2 itineraries based on user insights and to create a new experience. Now bookable itineraries are here : <a href="https://www.britzev.com/">https://www.britzev.com/</a>				
Overall project success	The EV programme at <i>thI</i> has passed a significant milestone as 10 eVolves are no on fleet. We have had our first customer bookings and have embedded this new vehicle type and experience into our processes in our Auckland and Queenstown branches.				
	Charge master and HPANZ are progressing with their commitments and invoicing for installation of charging medium speed charging stations (milestones 3 & 5) with the bulk of installations completed by 20Dec and invoicing continuing to be processed in this and next claim Jan/Feb 2019.				
Timing Status	Start date	01/03/2018			
	Original completion date	10/12/2018			
	Revised completion date	30/03/2019			
Progress against	Total funding available	\$402,000			
available funding	Funding utilized to date	\$152,160			
	Funding claimed this reporting period	\$19,872.02			

## **Project Milestones**

Milestones	Deliverables/Tasks	Evidence
Milestone 1	Insights	Complete, noting \$0 funding available
Milestone 2 Delivery by 31Oct18	<ul> <li>Confirming electric campervan purchase and deployment</li> <li>Confirmation of itineraries and EV charging locations</li> </ul>	Complete, Funding: \$39,394 out of \$39,394 utilised
Milestone 3 Delivery by 20Dec18	<ul> <li>Confirming installation and commissioning of 25 first tranche medium speed EV charging stations</li> <li>Supplier Declaration of Conformity documentation for the EV chargers</li> </ul>	<ul> <li>Progress of Funding: \$90k out of \$110k after successful claim Claiming \$19,872.02 this period.</li> <li>Total claimed so far, including this claim:</li> <li>As per ongoing dialogue with EECA: <ul> <li>24 Holiday Parks have ordered a total of 27 doublehead AC charging units, this is equal to 54 single units. 2 <i>thI</i> branch locations have ordered a total of 4 single AC chargers</li> </ul> </li> </ul>



## EECA LEVCF FUND 03-149

Milestone 4 Delivery by 31Oct18	Confirming results of the tasks • Establishment and training of support team • Test drives using current ENV 200, and • Promotional events and media engagement	<ul> <li>For milestone tranches 3 &amp; 5 EECA were estimating a purchase of 50 singles, we are tracking to install the equivalent of 58 single units</li> <li>Total payable by EECA is \$5k per charger which we are expecting to be \$10k per double head charger. Currently we are tracking to \$6,200 + \$6,000 = \$12,200 per site, so again we are over allocated</li> <li>Please note, we are also including \$17k to cover EV cable costs to give us the ability to charge the EV at HPNZ locations</li> <li>Complete, Funding: \$30,000 out of \$30,000 utilised</li> </ul>
Milestone 5 Delivery by 20Dec18	<ul> <li>Confirming installation and commissioning of 25 second tranche medium speed EV charging stations</li> <li>Supplier Declaration of Conformity documentation for the EV chargers</li> </ul>	Progress of Funding: \$0 out of \$110,000 Claiming \$0k this claims period
Milestone 6 Delivery by 30Nov18	<ul> <li>Results of user trials and learnings for new van design</li> </ul>	Complete, Funding: \$20,000 out of \$20,000 utilised
Milestone 7 Delivery by 30Jan18	Confirmation of successful conversion and certification	Progress of Funding: \$43,181 out of \$70,000
Milestone 8 Delivery by 30Mar19	• Confirm future build plans and EV campervan additions to fleet with results measured against specified project success factors	Progress of Funding: \$0 out of \$12,500 Claiming \$0k this claims period
Milestone 9 Delivery by 30Mar19	<ul> <li>Update documentation and project close-out report</li> </ul>	Progress of Funding: \$0 out of \$10,000 Claiming \$0k this claims period
Evidence supplied	<ol> <li>Progress report</li> <li>COC for Glenavys, Lake Te</li> </ol>	kapom Rotorua Top 10 and Waitomo Top 10 charger installation



## EECA LEVCF FUND 03-149

	3) Invoices claimed which ca	in he ni	rovider	on request:		
	·	Excl C		•	ng claimed (@5	(0% of invoice)
	D#298 \$3			\$17.54		
				\$60.49		
	72569	\$120.9 \$682.4		\$341.23		
		\$1,733		\$866.77		
		\$6,299		\$3,149.87		
	90	\$12,44		\$6,224.74		
	20282	\$1,15		\$575.63		
		\$6,199		\$3,099.87		
		\$1,702		\$851.49		
		\$3,169		\$1,584.54		
		\$6,199		\$3,099.87		
	Holiday Parks North and Sou	,			iunction with wi	ler chargemaster
	proposed itinerary (can be					
	South Island Holiday Parks	-	eet		City	Province
	Arrowtown Holiday Park	12	Center	nnial Avenue	Arrowtown	Otago
	Glenavys Waitaki River	7-9	) Cherr	y Lane,		South
	Motor Camp	Gle	enavy		Waimate	Canterbury
						South
	Glentanner Park	SH	80		Mount Cook	Canterbury
	Lake Tekapo Motels &					South
	Holiday Park		2 Lake Side Drive		Lake Tekapo	Canterbury
	Leith Valley Holiday Park &					
	Motels		103 Malvern Street		Dunedin	Otago
	Queenstown Holiday Park Motels Creeksyde		54 Robins Road		Queenstewn	Otaga
		-			Queenstown	Otago
	Queenstown Top10 Wanaka Kiwi Holiday Park &		70 Arthurs Point Rd		Queenstown	Otago
	Motels		263 Studholme Road		Wanaka	Otago
	Additional SI parks		North		Wanaka	Otago
		de 100	م ا ا م ر ما	a ra Dal	Cooperatille	Christehursh
	Spencer Beach Holiday Par		100 Heyders Rd		Spencerville	Christchurch
	Duvauchelle Holiday Park 19a Seafield		ela Ra,	Duvauchelle		
		North Island Holiday Parks Street			City	Province
	Cambridge TOP 10 Holiday			h h		
			32 Scott Street		Cambridge	Waikato
	Hahei Holiday Resort		41 Harsant Ave		Hahei Beach	Coromandel
	Hot Water Beach TOP 10		790 Hot Water Beach		Hot Water	Coromandal
	Holiday Park			+ Stract	Beach	Coromandel
	Mercury Bay Holiday Parks				Whitianga	Coromandel
	Miranda Holiday Park		595 Front Miranda Road		Thames	Coromandel
	Raglan Kopua Holiday Park		arine Pa	arade	Raglan	Waikato
	Shelly Beach TOP 10 Holida				Conorregulat	Concernential
	Park	243 Colville Road		е коаб	Coromandel	Coromandel
	Waihi Beach TOP 10 Holida Resort	-	15 Deach Dead		Waihi Baach	Roy of Blooty
		1 12	15 Beach Road 12 Waitomo Village		Waihi Beach	Bay of Plenty
	Waitomo TOP 10 Holiday					

COMMERCIAL IN CONFIDENCE



## EECA LEVCF FUND 03-149

Additional NI norka			
Additional NI parks			
Rotorua TOP 10 Holiday			
Park	1495 Pukuatua St	Rotorua	
Taupo DeBretts Spa Resort			
Таиро	76 Napier-Taupo Rd	Таиро	Waikato
Belt Road Seaside Holiday			New
Park	2 Belt Road	Moturoa	Plymouth
Kennedy Park Resort	11 Storkey Street		Napier
Whanganui Seaside Holiday			
Park	1A Rangiora Street,	Castlecliff	Whanganui
thl branch locations			
Auckland Branch	36 Richard Pearse Dr	Mangere	Auckland
Queenstown Branch	50 Lucas Pl	Frankton	Queenstown