Alex Travis

From:	Stacey Telling		
Sent:	Wednesday, 27 November 2019 5:42 PM		
To:	LITTLE, Chrissie (WELLHO)		
Cc:	Brent REILLY; Bermy Pokoati; Andrew Booker		
Subject:	RE: Lease calculations - Te Puke Dowman Rd		

Hi Team,

Just to let you know the offer was submitted before 5pm, with a clause that it is valid for the next 24 hours after that it will be withdrawn, that way we know where we stand and if we are not in the running we can focus our energies on finding a replacement property.

Thanks, Stacey

From: Stacey Telling <Stacey.Telling@kaingaora.govt.nz> Date: 27 November 2019 at 2:00:12 PM NZDT To: LITTLE, Chrissie (WELLHO) < Chrissie.Little@CORRECTIONS.GOVT.NZ> Cc: Brent REILLY < Brent.REILLY@Corrections.govt.nz>, Bermy Pokoati <Bermy.Pokoati@kaingaora.govt.nz> Subject: RE: Lease calculations - Te Puke Dowman Rd

Hi Chrissie,

Just to let you know we will be putting in an offer

Thanks, Stacey

From: LITTLE, Chrissie (WELLHO) < Chrissie Little@CORRECTIONS.GOVT.NZ> Date: 27 November 2019 at 8:57:07 AM NZDT To: Stacey Telling Stacey. Telling@kaingaora.govt.nz> Subject: RE: Lease calculations - Te Puke Dowman Rd

Thanks Stacey,

Brent is hammered work wise today so if you need his attention on anything re your deadline please let me know so I can chase him for you.

Regards Chrissie

Chrissie Little

Project Manager / Housing & Support Services Programme Ara Poutama Aotearoa, Department of Corrections a: 93 The Terrace, Wellington. Private Bag 1206, Wellington From: Stacey Telling [mailto:Stacey.Telling@kaingaora.govt.nz]
Sent: 27 November 2019 6:38 a.m.
To: LITTLE, Chrissie (WELLHO); Bermy Pokoati; REILLY, Brent (WELLHO)
Subject: RE: Lease calculations - Te Puke Dowman Rd

Hi Team,

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What may affect our offer, is our DD, however that is non-negotiable and especially because we now know that the Fire Systems have been part decommissioned.

I will chat with our acquisition team, and see what offer they think is fair, will come back to you all later this afternoon.

Thanks, Stacey

From: LITTLE, Chrissie (WELLHO) <Chrissie.Little@CORRECTIONS.GOVT.NZ>
Date: 26 November 2019 at 9:39:07 PM NZDT
To: Bermy Pokoati <Bermy.Pokoati@kaingaora.govt.nz>, REILLY, Brent (WELLHO)
<Brent.REILLY@Corrections.govt.nz>
Cc: Stacey Telling <Stacey.Telling@kaingaora.govt.nz>
Subject: RE: Lease calculations - Te Puke Dowman Rd

Thanks for sending these calculations through.

s9(2)(j)

Given that Stacey needs to made an offer on Wed, I can confirm that we can cover rental payments up to the value of s9(2)(j)

9(2)(g)(i)

Pricing is not my area of expertise. Brent may have some further ideas | will follow him up first thing Wed_One_

Regards Chrissie

Chrissie Little

Project Manager / Housing & Support Services Programme Ara Poutama Aotearoa, *Department of Corrections* a: 93 The Terrace, Wellington. Private Bag 1206, Wellington

r<mark>s9(2)(a)</mark>

e: chrissie.little@corrections.govt.nz

From: Bermy Pokoati [mailto:Bermy.Pokoati@kaingaora.govt.nz] **Sent:** 26 November 2019 1:03 p.m. To: LITTLE, Chrissie (WELLHO); REILLY, Brent (WELLHO) Cc: Stacey Telling Subject: RE: Lease calculations - Te Puke Dowman Rd

Hi Chrissie and Brent

Below is the estimated lease rent cost for Te Puke site. Provided a range of purchase prices to help determine what we'll offer. Lets discuss at 1.30pm meeting.

ation Act 1982

Cheers.....BP

Property Address: 240 Rangiuru Rd, Te Puke

 Market Valuation as at 7 November
 \$1,630,000

 2019
 \$1,630,000

 Land
 \$545,000

 Improvements
 \$1,085,000

Property built 1988 BWOF Expired 5 July 2019 Assumes free contamination of Asbestos

		Lease Term and Lease Cost per week			
Purchase cost	% Above MV	Зуr	5yr	10yr	
s9(2)(j)			O ^{ffici}	0	

Lease costs are an estimate only based on the following assumptions. Note the lease cost will change if these assumptions are incorrect.

Cost to bring property into service 59(2)(j)

Maintenance per annum^{\$9(2)()} including^{\$9(2)()} fire system

Rates <mark>s9(2)(j)</mark>

Insurance (\$9(2)(j)

GST payable on purchase

34 bedrooms (33 + 1 bed flat)

Käinga Ora will retain the property

Electricity and other utility costs are met by Corrections

From: Stacey Telling
Sent: Tuesday, 26 November 2019 8:07 a.m.
To: Bermy Pokoati
Subject: Fwd: Lease calculations - Te Puke Dowman Rd
Importance: High

From: LITTLE, Chrissie (WELLHO) <Chrissie.Little@CORRECTIONS.GOVT.NZ> Date: 25 November 2019 at 4:19:09 PM NZDT To: REILLY, Brent (WELLHO) <Brent.REILLY@Corrections.govt.nz>, Stacey Telling <Stacey.Telling@kaingaora.govt.nz> Subject: Lease calculations - Te Puke Dowman Rd Importance: High

Hi Stacey,

Using the rental formula provided to us by Tanya Stewart some months ago, assuming that this is still valid we can afford to s9(2)(j)

However, you mentioned earlier that you'll also get your finance team to do a rental calculation too, I think this would be timely and useful to make sure that our lease estimates are the same and that the work we did with Tanya is still valid.

When you make the offer we would like the owner to reconsider the social good aspect of selling the property to Kianga Ora / Corrections. This property will provide a significant opportunity to individuals reintegrating back into a community setting. Over time we expect that Corrections and the service provider will develop a wonderful professional employment arrangement with the Pack House next door so that individuals can safely work at this facility, so over the long term this will be a win-win situation for the wider community etc.

Regards Chrissie

Chrissie Little

Project Manager / Housing & Support Services Programme

Ara Poutama Aotearoa, Department of Corrections

a: 93 The Terrace, Wellington. Private Bag 1206, Wellington

s9(2)(a)

e: chrissie.little@corrections.govt.nz

From: REILLY, Brent (WELLHO) Sent: 25 November 2019 1:01 p.m. To: 'Stacey Telling'; LITTLE, Chrissie (WELLHO); MILNE-RODRIGUES, Cathy (WELLHO); HENDERSON, George (WELLHO) Cc: Bermy Pokoati; Andrew Booker Subject: RE: Dowman - Sale

Hi Stacey

Thanks for the update, we are keen to put an offer forward. I have the team working on this this morning so will touch base this afternoon in regards to next steps re property.

Kind regards

Brent Reilly Programme Manager – Housing and Support Services Department of Corrections, *Ara Poutama Aotearoa* **a:** 93 The Terrace, Wellington

e: brent.reilly@corrections.govt.nz



From: Stacey Telling [mailto:Stacey.Telling@kaingaora.govt.nz]
Sent: 22 November 2019 10:26 p.m.
To: REILLY, Brent (WELLHO); LITTLE, Chrissie (WELLHO); MILNE-RODRIGUES, Cathy (WELLHO); HENDERSON, George (WELLHO)
Ce: Bermy Pokoati; Andrew Booker
Subject: Dowman - Sale

Hi All,

Please see below, in short the board have decided to now accept an offer from am guessing this is because the valuation fell short of their expectation.

)(a)

formation

Also you can see that the fire system will need work, 59(2)(

s9(2)(j)

Please advise if you wish for an offer to go in as you can see we need to make this decision Monday.

Thanks, Stacey

From: Kieran Smith <Kieran.Smith@kaingaora.govt.nz> Date: 22 November 2019 at 10:06:53 PM NZDT To: Stacey Telling <Stacey.Telling@kaingaora.govt.nz> Subject: Fwd: Dowman - Sale

Hi,

Please see below.

Sent from my iPhone

Begin forwarded message:

From: ^{\$9(2)(a)} Date: 22 November 2019 at 5:40:59 PM NZDT To: Kieran Smith <<u>Kieran.Smith@kaingaora.govt.nz</u>> Subject: Dowman - Sale

Hi Keiran,

Bit later than hoped. We had a last minute curve ball which the board has had to consider too.

In short we have had $\frac{99(2)(a)}{2}$ approach us and want to make an offer too. The board have always left this option open to them so have been considering how to move forward in good faith. It feels like the best way is for us to set out a base asking price to both parties that we are seeking offers over as a form of tender process.

The only additional conditions or comments are (which would be drafted up formally with an S&P agreement) that the sale is on the following basis:

It would include all chattels - beds, fridges kitchen equipment etc.

Responsibility for the Fire / sprinkler system on site and relevant resource consents for the property lay with the purchaser. We discovered this year that the sprinklers had been decommissioned a number of years ago (despite Argus noting it being checked monthly on our bills up until this year). So in the off season (now) we have begun the process to apply for a new resource consent to reinstate it and allow us to push the capacity for RSE workers beyond even the approved 35 up to a possible 45. As noted on the phone. Your use is much reduced from this and also has other consent elements to consider. Pragmatically this means we are noting that the sale accepts the need for the purchaser to apply for the relevant consents with regard to occupancy levels use and fire safety requirements for the building based upon that end use.

The Trust agrees to provide the property with its own independent power supply as a condition of the sale.

Anyways, that is the simplest summary of things.

In terms of the amount. To keep it simple and fair we are going to suggest to both parties that they tender an offer. We are looking for offers above $\frac{s_2(2)(j)}{s_2(j)}$ We will not be able to negotiate on price once the offer (if any) is received in principle. The ancillary details and settlement deadlines etc remain negotiable.

Sorry for the ad hoc nature of the above at this late stage. So we will be looking for an initial in principle offer in the first instance with ratified legal S&P and docs to be completed in the coming week - namely Wednesday the 27th by 5pm.

Thanks. Feel free to call at any time between now and Wednesday to clarify things or with any further thoughts etc.

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