

Email Chain 352

From: s6(d), s9(2)(a) [redacted]  
Sent: Thursday, 16 January 2020 12:31 PM  
To: Graeme Solloway - s9(2)(a), s9(2)(g)(ii) [redacted]; 'Jennie s6(d), s9(2)(a) [redacted]'; 'Deborah Howarth ()' s. 9(2)(a) & 9(2)(g)(ii) [redacted]  
Subject: RE: s9(2)(b)(ii) invitation unclassified

Hi Graeme,

Happy new year!

Thanks for this info, I have popped into our newsletter and we will test links before sending out.

Thanks again

s9(2)(b)(ii) [redacted]

s6(d) [redacted]  
s9(2)(b)(ii) [redacted]  
New Zealand Defence Industry Association  
Mobile s6(d) [redacted]

From: Graeme Solloway - s9(2)(a), s9(2)(g)(ii) [redacted]  
Sent: Monday, 13 January 2020 4:19 PM  
To: Jennie s9(2)(a), s6(d) [redacted]; Deborah Howarth () s. 9(2)(a) & 9(2)(g)(ii) [redacted]; s6(d) [redacted]  
Subject: s9(2)(b)(ii) invitation unclassified

The attached invitation was sent out just prior to Christmas to selected NZTE customers. Please use this to communicate with your members and stakeholders if wanting to register to attend. Registration is using the link within the email invitation.

You can cut and paste material from the invitation into the NZDIA member newsletter (or hopefully use it in whole), but make sure you copy the underlying link to the registration pages for the AKL and CHC seminars. Best to test and ensure its reaching the registration correctly.

Regards,

Graeme Solloway  
Programme Leader

T s. 9(2)(a) & 9(2)(g)(ii) [redacted]

M s. 9(2)(a) & 9(2)(g)(ii) [redacted]

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Email Chain 351

From: Jennie [redacted] s6(d), s9(2)(a)

Sent: Monday, 13 January 2020 5:17 PM

To: Howarth Debbie, Mrs [redacted] s. 9(2)(a) & 9(2)(g)(ii)

Cc: Graeme Solloway [redacted] s9(2)(a), s9(2)(g)(ii); Andrew [redacted] s6(d), s9(2)(a)

[redacted]; Tanan [redacted] s. 9(2)(a) & 9(2)(g)(ii)

[redacted] Daniel [redacted] s. 9(2)(a) & 9(2)(g)(ii)

[redacted] s. 9(2)(a) & 9(2)(g)(ii)

Subject: Re: Auckland venue for [redacted] s9(2)(b)(ii) unclassified

[redacted] s9(2)(g)(i) Any particular concerns come up?

Regards

Jennie [redacted] s6(d), s9(2)(a)

New Zealand Defence Industry Association

[redacted] s9(2)(a), s6(d)  
[redacted] s6(d)

On Mon, 13 Jan 2020 at 16:48, Howarth Debbie, Mrs [redacted] s. 9(2)(a) & 9(2)(g)(ii) wrote:  
Hi

A brief chat with both groups has us landing on [redacted] s9(2)(b)(ii), s6(d) as the better of the two options.

Deb

From: Graeme Solloway [redacted] s9(2)(a), s9(2)(g)(ii)

Date: Monday, 13 Jan 2020, 4:24 PM

To: Howarth Debbie, Mrs [redacted] s. 9(2)(a) & 9(2)(g)(ii), Jennie [redacted] s6(d), s9(2)(a)

[redacted] s6(d), s9(2)(a)

Cc: Tanan [redacted] s. 9(2)(a) & 9(2)(g)(ii); Daniel [redacted] s. 9(2)(a) & 9(2)(g)(ii)

Subject: RE: Auckland venue for [redacted] s9(2)(b)(ii) unclassified

Thanks Debbie. [redacted] s9(2)(g)(i) – so yes please.

Have copied in Tanan – our event manager, and Daniel who is handling comms.

Graeme

From: Howarth Debbie, Mrs [redacted] s. 9(2)(a) & 9(2)(g)(ii)

Sent: Monday, 13 January 2020 4:11 PM

To: Graeme Solloway [redacted] s9(2)(a), s9(2)(g)(ii); Jennie [redacted] s6(d), s9(2)(a)

[redacted] s6(d), s9(2)(a)

Subject: RE: Auckland venue for [redacted] s9(2)(b)(ii) unclassified

Hi

s9(2)(g)(i)

There are pros and cons on both. s6(d), s9(2)(a) no additional exit options and is not a fav of most security leaders. s6(d), s9(2)(a) pretty public but it is also the location where a s6(d), s9(2)(b)(ii)

Happy to follow up if you want.

Deb

**Debbie Howarth**

Director - Industry Engagement - JDS, Joint Defence Services

New Zealand Defence Force

Defence Business Centre, Auckland | PO Box 90038, Victoria St West, Auckland 1142

s9(2)(a), s9(2)(g)(ii)

[www.nzdf.mil.nz](http://www.nzdf.mil.nz)

Internal link: <http://org/nzdf/IELP/Home.aspx>



A FORCE FOR NEW ZEALAND

From: Graeme Solloway - s9(2)(a), s9(2)(g)(ii)

Sent: Monday, 13 January 2020 4:06 p.m.

To: Howarth Debbie, Mrs s. 9(2)(a) & 9(2)(g)(ii); Jennie s6(d), s9(2)(a)

> s6(d), s9(2)(a)

Subject: Auckland venue for s9(2)(b)(ii) unclassified

Giddy and happy New Year all.

We have secured s9(2)(b)(ii), s6(d) for the s9(2)(b)(ii) briefing in Auckland s9(2)(b)(ii). NZTE premises are out at that time due to refurbishment.

Have been told that we can also use the s9(2)(b)(ii), s6(d).

s6(d), s9(2)(a) - we won't need to use the s9(2)(b)(ii), s6(d) that day (it was only available to 2pm). Thanks for the initial offer.

As the cost difference is minimal s9(2)(b)(ii), the consideration is whether the s6(d), s9(2)(b)(ii) more suitable venue s9(2)(g)(i) than a s6(d), s9(2)(b)(ii)? Any thoughts from you about suitability of either - my team here are steering toward s9(2)(b)(ii), s6(d).

Best regards,

---

**Graeme Solloway**  
Programme Leader



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**T** s. 9(2)(a) & 9(2)(g)(ii)

**M** s. 9(2)(a) & 9(2)(g)(ii)

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Email Chain 350

From: Jennie [redacted] s6(d), s9(2)(a)  
Sent: Thursday, 9 January 2020 11:04 AM  
To: [redacted] s6(d), s9(2)(a)  
Cc: Graeme Solloway s9(2)(a), s9(2)(g)(ii) [redacted] s6(d), s9(2)(a)  
Subject: Re: Defence Ready Seminar Series - update

Hi all

We have a newsletter going out start of next and we can remind people of everything coming up. When Graeme is back we can talk about opportunities and appetites.

J

Jennie [redacted] s6(d), s9(2)(a)  
New Zealand Defence Industry Association  
[redacted] s6(d), s9(2)(a)  
[redacted] s6(d)



On Thu, 9 Jan 2020 at 10:53, [redacted] s6(d) wrote:  
Good Morning Graeme,

Happy New Year! Hope you had a good break.

I thought it would be an opportune time to touch base regarding the [redacted] s9(2)(b)(ii). I believe that you had intentions to discuss it with colleagues pre-Xmas to determine applicability for the series to be held in NZ.


I was interested to know how these talks went and to make the offer to you that if there are any questions or clarifications needed after the meeting I would be more than happy to answer these.

I look forward to hearing from you soon.

Kind Regards

[redacted] s6(d), s9(2)(a)


[redacted] s9(2)(b)(ii)

[redacted] s6(d), s9(2)(a) [redacted] s9(2)(b)(ii)   
[redacted] s6(d)

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**s9(2)(b)(ii)**



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Email Chain 349

From: Jennie [redacted]  
Sent: Wednesday, 18 December 2019 12:28 PM  
To: Graeme Solloway - [redacted]  
Subject: Re: Sorry-cannot dial ion [redacted] accidentally scheduled another meeting at the same time

Thanks

Can we run it again in early Feb?

I can add it into the calendar now. Am sending out final newsletter end of the week so any firm dates you would like included?

Regards

Jennie [redacted]  
New Zealand Defence Industry Association  
[redacted]  
[redacted]



On Wed, 18 Dec 2019 at 12:23, Graeme Solloway - [redacted] > wrote:  
I'll send you the recording. It went well.

From: Jennie [redacted]  
Sent: Wednesday, 18 December 2019 10:58 AM  
To: Graeme Solloway - [redacted]  
Subject: Sorry-cannot dial ion [redacted] accidentally scheduled another meeting at the same time

Jennie [redacted]  
New Zealand Defence Industry Association  
[redacted]  
[redacted]

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Email Chain 348

From: Graeme [redacted]

Sent: Thursday, 16 January 2020 12:33 pm

To: [redacted] 'Jennie [redacted]

Subject: RE: [redacted] invitation unclassified

Thanks [redacted]

From: [redacted]

Sent: Thursday, 16 January 2020 12:31 PM

To: Graeme Solloway [redacted]; 'Jennie [redacted]

[redacted] 'Deborah Howarth () [redacted]

Subject: RE: [redacted] invitation unclassified

Hi Graeme,

Happy new year!

Thanks for this info, I have popped into our newsletter and we will test links before sending out.

Thanks again

Michelle

[redacted]

[redacted]

New Zealand Defence Industry Association

Mobile [redacted]

From: Graeme Solloway - [redacted]

Sent: Monday, 13 January 2020 4:19 PM

To: Jennie [redacted] Deborah Howarth ()

[redacted] [redacted]

Subject: [redacted] invitation unclassified

The attached invitation was sent out just prior to Christmas to selected NZTE customers. Please use this to communicate with your members and stakeholders if wanting to register to attend. Registration is using the link within the email invitation.

You can cut and paste material from the invitation into the NZDIA member newsletter (or hopefully use it in whole), but make sure you copy the underlying link to the registration pages for the AKL and CHC seminars. Best to test and ensure its reaching the registration correctly.

Regards,

**Graeme Solloway**  
Programme Leader



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M [redacted]

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#### Attachment One: Keen to Win Business in Australia's Defence Sector?

From: Graeme Solloway [s9\(2\)\(a\), s9\(2\)\(g\)\(ii\)](#)  
Sent: Monday, 6 January 2020 9:34 am  
To: Jacinda [s. 9\(2\)\(a\) & 9\(2\)\(g\)\(ii\)](#)  
Subject: Keen to win business in Australia's defence sector?

[Click here](#) to view online



Kia ora,

[s9\(2\)\(b\)\(ii\)](#) – is seeking to connect with innovative and capable New Zealand companies that are eager to learn more about potential opportunities within Australia's defence sector.

You are receiving this invitation because we think your company might be interested in exploring these opportunities.

Procurement experts from **s9(2)(b)(ii)**, will host industry briefing sessions in Christchurch and Auckland, where attendees will:

- gain an understanding of **s9(2)(b)(ii)** – with a focus on the **s9(2)(b)(ii)**
- learn about defence-specific requirements and processes for supplier engagement – including how the **s9(2)(b)(ii)** supports small and medium businesses (SMEs) from Australia and New Zealand
- have an opportunity to meet face-to-face **s9(2)(b)(ii)** leaders

## Industry briefing and one-on-one meetings with **s9(2)(b)(ii)**

### Christchurch

**Date**

Tuesday 18 February 2020

**Time**

9:00 am - 1:30 pm followed by one-on-one meetings from 1:45 pm

**Venue**

Central Christchurch location - details to follow

[Register](#) →

### Auckland

**Date**

Thursday 20 February 2020

**Time**

9:00 am - 1:30 pm followed by one-on-one meetings from 1:45 pm

**Venue**

Central Auckland location - details to follow

[Register](#) →

About **s9(2)(b)(ii)**

**s9(2)(b)(ii)**

**s9(2)(b)(ii)** global business provides some of the world's most advanced, technology-led defence, aerospace and security solutions.

s9(2)(b)(ii)

## Keynote speakers

s6(d), s9(2)(a)

## Who should attend?

Senior executives, business development managers, procurement or supply chain managers responsible for developing export strategies or preparing bids on behalf of their company.

## Exclusive one-to-one meetings

**s9(2)(b)(ii)** and New Zealand Trade and Enterprise will facilitate the 1:1 meetings. Duration of meetings will depend on demand. If this is of interest, please indicate this on your registration.

## Catering

Both events in Christchurch and Auckland will be catered. Please advise at time of registration if you have any dietary requirements.

We hope to see you there!

Ngā mihi,

Graeme Solloway

Programme Leader - Defence

New Zealand Trade and Enterprise



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Email Chain 347

From: [redacted] s6(d)  
Sent: Tuesday, 10 December 2019 12:28 PM  
To: Graeme Solloway - s9(2)(b)(ii), s9(2)(g)(ii)  
Cc: 'Howarth Debbie, Mrs' s. 9(2)(a) & 9(2)(g)(ii); 'Jennie' s5(d), s9(2)(a)  
[redacted]; [redacted] Hema, s. 9(2)(a) & 9(2)(g)(ii)  
Subject: Unclassified: Update on Events 2020

Hi Graeme,

Just keeping you in the loop re NZDIA events in collaboration with NZDF/MoD.

The team met this morning to discuss the first half of 2020, please see attached documents for your information.

We don't have confirmed dates yet for s9(2)(b)(ii). If you have any updates on this would be good to know.

Regarding s9(2)(b)(ii), s9(2)(ba)(i), we are still getting our heads around whether this is an opportunity or competing event for industry. What are your thoughts?

Many thanks

s6(d), s9(2)(a)

s6(d), s9(2)(a)

s6(d), s9(2)(a)

New Zealand Defence Industry Association

Mobile + s6(d)

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Attachment One: 1. NZDIA Events Schedule 2020

s6(d), s9(2)(a), s9(2)(b)(ii), s9(2)(ba)(i)

NZDIA Events Schedule – 2020 (as @ 10 December) Confirmed TBC

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s6(d), s9(2)(a), s9(2)(b)(ii), s9(2)(ba)(i)

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s6(d), s9(2)(a), s9(2)(b)(ii), s9(2)(ba)(i)

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Attachment Two: Events Only Calendar 2020

s6(d), s9(2)(a), s9(2)(b)(ii), s9(2)(ba)(i)



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s6(d), s9(2)(a), s9(2)(b)(ii), s9(2)(ba)(i)

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Email Chain 346

From: Jennie [redacted] s6(d), s9(2)(a)

Sent: Sunday, 8 December 2019 2:44 PM

To: Daniel [redacted] s. 9(2)(a) & 9(2)(g)(ii)

Subject: Re: ACTION - Approval for mention in article in [redacted] s9(2)(b)(ii)

Hi Daniel

We got a bit of a reprieve to Monday tomorrow. Can we write something together or do you want to do it?

Jennie [redacted] s6(d), s9(2)(a)

New Zealand Defence Industry Association

[redacted] s6(d), s9(2)(a)

[redacted] sb(d)

On Thu, 5 Dec 2019 at 20:14, Daniel [redacted] s. 9(2)(a) & 9(2)(g)(ii)

[redacted] wrote:

Kia ora everyone

I hope this email finds you well.

We have the opportunity to get an article into the [redacted] s9(2)(b)(ii) on the New Zealand presence at Pacific 2019. Unfortunately it has come up fairly last minute with the publication going to print tomorrow.

I am seeking permission to mention each of you in the article as either a partner agency or exhibiting company on the New Zealand stand. The article will also be accompanied by a couple of images.

I will endeavour to share the copy and images with you this evening but we are working to an 11am deadline for tomorrow. Not ideal, but a bit of pressure is good now and again!

Could each of you come back to me and let me know whether you are ok to be mentioned or not.

Ngā mihi,

Daniel [redacted] s. 9(2)(a) & 9(2)(g)(ii)  
[redacted] s9(2)(a), s9(2)(g)(ii)

T + [redacted] s. 9(2)(a) & 9(2)(g)(ii)

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Email Chain 345

From: Graeme Solloway - s9(2)(a), s9(2)(g)(ii)  
Sent: Wednesday, 4 December 2019 8:52 am  
To: Jennie s6(d), s9(2)(a) s6(d)  
>; Daniel s. 9(2)(a) & 9(2)(g)(ii)  
s. 9(2)(a) & 9(2)(g)(ii)  
Subject: RE s9(2)(b)(ii) about the awesome Pacific Presence-Urgent!

Just copying in Daniel regarding Pacific 19 comms. I am not sure if the deadline is achievable, but he may be able to have some copy on hand.

Graeme

From: Jennie s6(d), s9(2)(a)  
Sent: Tuesday, 3 December 2019 7:23 PM  
To: Graeme Solloway - s9(2)(a), s9(2)(g)(ii) >; s6(d)  
Subject: s9(2)(b)(ii) about the awesome Pacific Presence-Urgent!

Hi  
s6(d) editor of s9(2)(b)(ii) says the deadline for an article in the next edition is Thursday evening. YIKES!

We have great photos but it is a great chance to showcase the NZTE team working in collaboration with defence to achieve a great outcome.

Can we talk tomorrow and get the writing ball rolling?

Thanks

Jennie s6(d), s9(2)(a)  
New Zealand Defence Industry Association  
s6(d), s9(2)(a)  
s6(d)

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**Email Chain 342**

**From:** Graeme [redacted]

**Sent:** Monday, 2 December 2019 10:34 am

**To:** Jennie [redacted] [redacted]

[redacted]

**Subject:** RE: [redacted]

OK – attached is the current programme for their visit – CHC first then AKL. They are looking at confirming their travel prior to Xmas.

Graeme

**Attachment One: Draft Programme**

[redacted]

Released under the OIA

From: Jennie [redacted]  
Sent: Sunday, 1 December 2019 4:31 PM  
To: [redacted]  
Cc: Graeme Solloway - [redacted]  
Subject: Re: [redacted]

Hi [redacted] and I are going to see where we are at and pull a first crack at the programme schedule together this week. Will come back to you.  
J

From: Graeme Solloway - AKL  
Sent: Wednesday, 27 November 2019 4:24 pm  
To: [redacted]; Jennie [redacted]  
Subject: RE: [redacted]

Yes I do! Thanks for spotting.

On 27/11/2019, at 4:22 PM, [redacted] wrote:

Hi

I think that sounds like a great idea. Do you mean Thursday 20<sup>th</sup> though?  
Jennie what do you think?

[redacted]  
[redacted]  
New Zealand Defence Industry Association  
Mobile [redacted]

From: Graeme Solloway - [redacted]  
Sent: Wednesday, 27 November 2019 4:20 PM  
To: [redacted]; Jennie [redacted]  
Subject: RE: [redacted]

Hi [redacted] & Jennie,

The dates for the industry briefings are Tuesday 18 February in Christchurch and Thursday 20 February in Auckland. We are looking to send the save the date notifications out by the end of next week.

I have been thinking how best to involve NZDIA and wonder if a networking function late afternoon on Thursday 18<sup>th</sup> in Auckland would be the best means? The format for the day otherwise will be an industry briefing from [redacted] speakers through to lunchtime, followed by 1:1 speed-date meetings in the afternoon – for those that pre-register for 1:1s. Expect that to come to an end by 4 pm, [redacted] could follow, and would be a nice way to wrap up the day.



We won't be able to do the same in CHC as we will need to leave for the airport immediately following the 1:1 meetings.

Let me know what you think?

Best regards,

---

**Graeme Solloway**  
Programme Leader



W [nzte.govt.nz](http://nzte.govt.nz) <[image002.png](#)><[image003.png](#)> <[image004.png](#)> <[image005.png](#)> <[image006.png](#)>

<image001.png>

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From: [Redacted] s6(d)  
Sent: Wednesday, 27 November 2019 4:11 PM  
To: Graeme Solloway - [Redacted] s9(2)(a), s9(2)(g)(ii)  
Subject: [Redacted] s9(2)(b)(ii)

Hi Graeme,

Can I please confirm the dates [Redacted] s9(2)(b)(ii) NZ? At working group you mentioned Auckland on 20 February and I think they are also visiting Wellington and Christchurch?  
If NZDIA did an industry event/member meeting with [Redacted] s9(2)(b)(ii) , could you let me know your thoughts on what would work best.

Thanks  
Michelle

[Redacted] s6(d), s9(2)(a)  
New Zealand Defence Industry Association  
Mobile [Redacted] s6(d)

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Email Chain 341

From: [redacted] s6(d)

Sent: Wednesday, 20 November 2019 7:59 PM

To: s6(d), s9(2)(a)

[redacted] 'Jennie s6(d), s9(2)(a) [redacted] Hema, Ms'  
s. 9(2)(a) & 9(2)(g)(ii) 'Harrison s. 9(2)(a) & 9(2)(g)(ii)  
'Howarth Debbie, Mrs' s. 9(2)(a) & 9(2)(g)(ii) ; Graeme Solloway - [redacted]  
s. 9(2)(a) & 9(2)(g)(ii)

Subject: Working Group Agenda - Unclassified

Hi team,

Please see attached agenda and event schedule for the working group meeting next Monday 25 November.

Many thanks

s6(d), s9(2)(a)

s6(d), s9(2)(a)

New Zealand Defence Industry Association

Mobile s6(d)

Released under the OIA

s6(d), s9(2)(a), s9(2)(b)(ii), s9(2)(ba)(i), s9(2)(g)(i)

Released under the OIA

Attachment Two: Attachment 1\_Working Group proposed Event Schedule 2020

s6(d), s9(2)(a), s9(2)(b)(ii), s9(2)(ba)(i), s9(2)(g)(i)



Released under the OIA

Email Chain 340

From: Jennie [redacted] s6(d), s9(2)(a)  
Sent: Wednesday, 20 November 2019 7:52 AM  
To: Graeme Solloway - [redacted] s9(2)(a), s9(2)(g)(ii)  
Subject: Re: \$3 million invested in space science partnerships through Catalyst: Strategic Space Fund | Ministry of Business, Innovation & Employment

Thanks

Jennie [redacted] s6(d), s9(2)(a)  
New Zealand Defence Industry Association Inc.  
[redacted] s9(2)(a), s6(d)  
[redacted] s6(d)

On 13/11/2019, at 1:00 PM, Graeme Solloway - [redacted] s9(2)(a), s9(2)(g)(ii) wrote:

Info on space science funded projects.

<https://www.mbie.govt.nz/about/news/3-million-invested-in-space-science-partnerships-through-catalyst-strategic-space-fund/>

Ngā Mihi

Graeme [redacted] s. 9(2)(a) & 9(2)(g)(ii)  
New Zealand Trade and Enterprise  
M [redacted] s. 9(2)(a) & 9(2)(g)(ii)

Sent from my iPhone

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Email Chain 339

From: Graeme [REDACTED]

Sent: Tuesday, 19 November 2019 3:24 pm

To: Jennie [REDACTED]

Subject: RE: Urgent Action Required Please - NZDIA AGM (Unclassified)

Ok – cheers.

From: Jennie [REDACTED]

Sent: Tuesday, 19 November 2019 2:39 PM

To: Graeme Solloway - [REDACTED] >; [REDACTED]

Subject: Re: Urgent Action Required Please - NZDIA AGM (Unclassified)

Your presence to represent a member to count in the quorum would be appreciated even though NZTE is not a member.

Regards

On Tue, 19 Nov 2019 at 1:26 PM, Graeme Solloway [REDACTED] wrote:

Hi Jennie,

I can attend the AGM on Monday afternoon, but will only be there in an ex-officio/non-member/non-voting capacity as per NZTE practice. Are you ok with that? I am quite happy to sit it out if the AGM is not relevant viz-a-viz the Aussie defence market work.

Graeme

From: Jennie [REDACTED]

Sent: Tuesday, 19 November 2019 1:14 PM

To: [REDACTED]

Subject: Urgent Action Required Please - NZDIA AGM (Unclassified)

Hi,

We note that you will be attending the Ministers' Awards Dinner on Monday 25 November in Wellington.

Could you please complete the registration form on the below link as soon as possible so we can accurately count numbers for a quorum for our Annual General Meeting.

The AGM is being held on Monday 25 November in Wellington, following our member meeting, and commencing at 2.30 pm.

If you can't be there in person, please complete the form below and give authorisation for a representative.

<https://fs17.formsite.com/NZDIA/b10vib4rle/index.html>

Many thanks in advance,

Jennie [REDACTED]

New Zealand Defence Industry Association

s6(d), s9(2)(a)  
sb(d)

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Jennie s6(d), s9(2)(a)

New Zealand Defence Industry Association

s6(d), s9(2)(a)

Released under the OIA

Email Chain 338

From: s6(d), s9(2)(a)

Sent: Sunday, 17 November 2019 2:26 PM

To: Graeme Solloway - s9(2)(a), s9(2)(g)(ii)

Subject: NZTE Defence Export Initiative

Hello Graeme,

You are probably aware that s6(d) has finished with s9(2)(a) and is rejoining the s9(2)(a) on full time basis as a s9(2)(a)

s9(2)(a)

Happy to discuss at your convenience.

Regards,

s6(d)

--

s6(d), s9(2)(a)

Box 128261

Remuera Auckland 1541

s6(d)

Released under the OIA



Email Chain 336

From: s6(d), s9(2)(a)  
Sent: Tuesday, 12 November 2019 1:22 PM  
To: Cheryl s9(2)(a), s9(2)(g)(ii)  
Subject: RE: Query for you

Fabulous thanks heaps 😊

s6(d), s9(2)(a)  
New Zealand Defence Industry Association  
Mobile s6(d)

From: Cheryl s9(2)(a), s9(2)(g)(ii)  
Sent: Tuesday, 12 November 2019 12:44 PM  
To: s6(d)  
Subject: RE: Query for you

Hi s6(d), s9(2)(a)

All good here, just a bit warm today!

The New Zealand stand was 72 square metres – 6m x 12m.

At the breakfast we were at capacity with 100 people (or thereabouts) attending.

All the best,  
Cheryl

From: s6(d)  
Sent: Tuesday, 12 November 2019 9:32 AM  
To: Cheryl s9(2)(a), s9(2)(g)(ii)  
Subject: Query for you  
Importance: High

Hi Cheryl

I hope you're well 😊

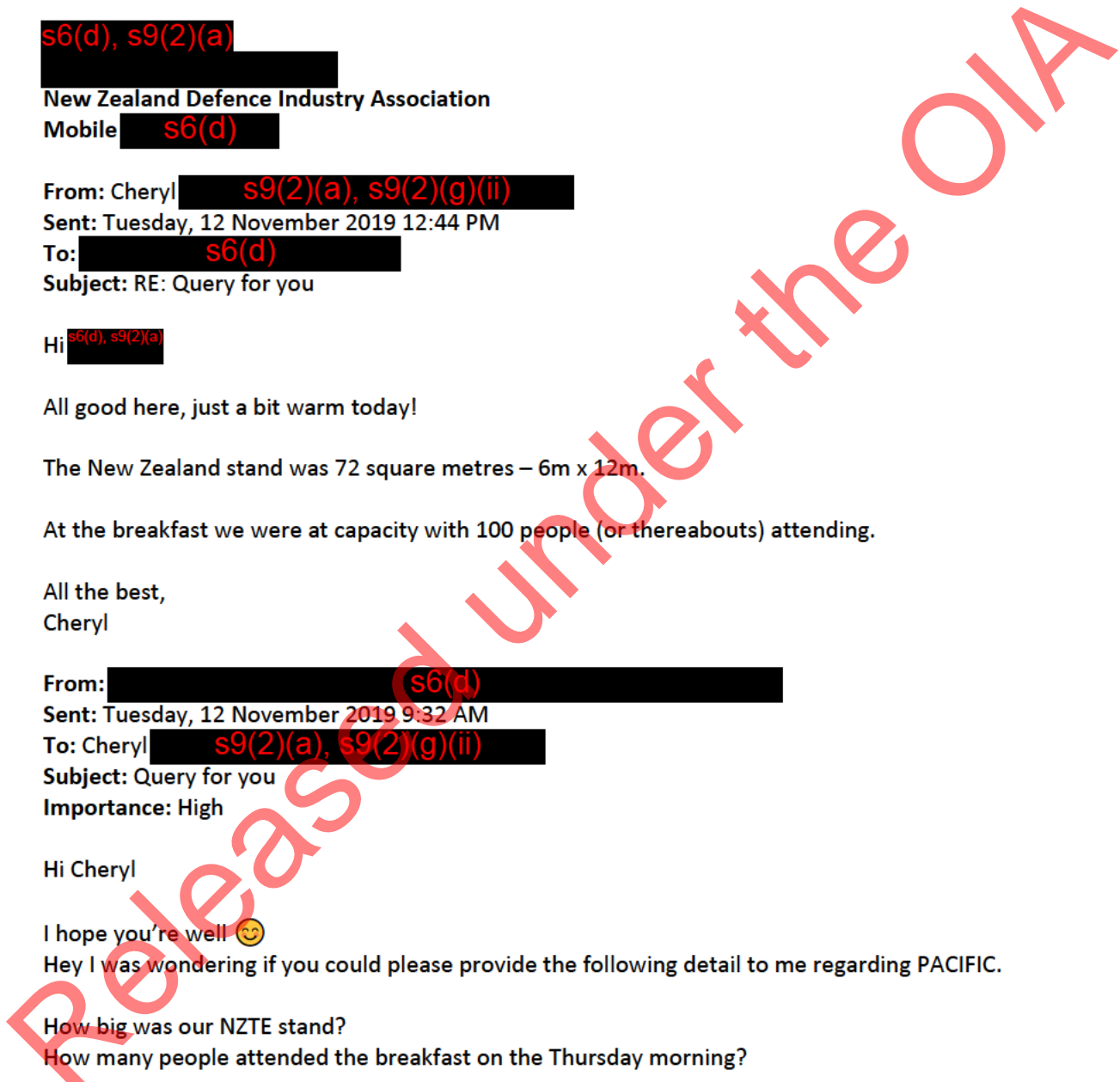
Hey I was wondering if you could please provide the following detail to me regarding PACIFIC.

- How big was our NZTE stand?
- How many people attended the breakfast on the Thursday morning?

Thanks heaps  
This is for Jennie's board report.  
Thanks again

s6(d), s9(2)(a)

s6(d), s9(2)(a)



**New Zealand Defence Industry Association**

Mobile [REDACTED] s6(d)

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Email Chain 335

From: Jennie [redacted]  
Sent: Sunday, 10 November 2019 1:14 PM  
To: Graeme Solloway - [redacted]  
Subject: Re: [redacted] Newsletter #1

No and thanks have now subscribed.

Can you confirm which Primes are talking about coming in 202 for my Board report?

Thanks  
Jennie [redacted]

New Zealand Defence Industry Association Inc.  
[redacted]  
[redacted]

On 7/11/2019, at 3:51 PM, Graeme Solloway - [redacted] wrote:

Do you get these?

From: [redacted] <[redacted]>  
Sent: Thursday, 7 November 2019 4:32 PM  
To: Graeme Solloway - AKL [redacted]  
Subject: [redacted] Newsletter #1

[View this email in your browser](#)

[redacted]

**Industry Newsletter**  
Edition 1  
November 2019

Newsletter withheld under s9(2)(b)(ii), s9(2)(ba)(ii)

Released under the OIA

Email Chain 334

From: Jennie [redacted]  
Sent: Thursday, 7 November 2019 5:04 PM  
To: Graeme Solloway - [redacted]  
Subject: Fwd: [redacted] is live!

Jennie [redacted]  
New Zealand Defence Industry Association  
[redacted]



----- Forwarded message -----

From: [redacted]  
Date: Wed, 30 Oct 2019 at 14:19  
Subject: RE: [redacted] is live!  
To: Jennie [redacted]

Yes please – thanks for all your support and energy  
You have been an early adopter and we are starting to build momentum!

[redacted]

[redacted]  
M: [redacted]  
[redacted]

From: Jennie [redacted]  
Sent: Wednesday, 30 October 2019 2:06 PM  
To: [redacted]  
Subject: [EXT] Re: [redacted] is live!

Hi  
Congrats. Can I add this to my newsletter?  
J

Jennie [redacted]  
New Zealand Defence Industry Association  
[redacted]

On Wed, 30 Oct 2019 at 13:34, [redacted] wrote:

I am pleased to share the exciting government announcement today, supporting our [redacted] to establish the [redacted]. [redacted] secured a \$[redacted] to kick-start the drive towards greater regional manufacturing engineering success, along with the mandate to help facilitate further funding grants for regional firms. With a vision to grow the quality and volume of opportunities and skills of the [redacted] manufacturing engineering sector, [redacted] work with participants to:

1. Increase collaboration to successfully compete for new work.
2. Support the adoption of new technologies and methodologies.
3. Within current pathways, create an industry/school partnership program that focusses attracting school students into apprenticeships.

A rigorous recruitment process is now under way for the s9(2)(b)(ii), with an appointment expected by the end of November. One of the first deliverables for this new role is to provide business development support to prospective companies looking to invest in new capital expenditure within their business. The Regional Lead will work with companies on their applications, positioning them for the best chance of success.

s9(2)(b)(ii) needs like-minded manufacturing engineering firms across the region who want to help shape the future of engineering in the South – so please check it out and get involved s9(2)(b)(ii)

s6(d)  
s6(d), s9(2)(a)  
M s6(d)  
s6(d) s9(2)(b)(ii)

**\*Disclaimer:\***

CAUTION: This email message and attachments are confidential to s9(2)(b)(ii) and may be subject to legal privilege or copyright. If you have received this email in error, please advise the sender immediately and destroy the message and any attachments. If you are not the intended recipient you are notified that any use, distribution, amendment, copying or any action taken or omitted to be taken in reliance of this message or attachments is strictly prohibited. If you are an existing client, this email is provided in accordance with the latest terms of engagement which we have agreed with you. Email is inherently subject to delay or fault in transmission, interception, alteration and computer viruses. While s9(2)(b)(ii) does employ anti-virus measures, no assurance or guarantee is implied or should be construed that this email message or its attachments are free from computer viruses. s9(2)(b)(ii) assumes no responsibility for any such virus or any effects of such a virus on the recipient's systems or data.

s9(2)(b)(ii) refers to one or more of s9(2)(b)(ii) its global network of member firms, and their related entities. s9(2)(b)(ii) and each of its member firms and their affiliated entities are legally separate and independent entities. s9(2)(b)(ii) does not provide services to clients. Please see s9(2)(b)(ii) t to learn more. s9(2)(b)(ii) Limited is a company limited by guarantee and a member firm of s9(2)(b)(ii) Limited and their related entities, each of which are separate and independent legal entities, provide services from more than 100 cities across the region, including Auckland, Bangkok, Beijing, Hanoi, Hong Kong, Jakarta, Kuala Lumpur, Manila, Melbourne, Osaka, Shanghai, Singapore, Sydney



Email Chain 333

From: Jennie [redacted]  
Sent: Monday, 4 November 2019 4:31 PM  
To: Graeme Solloway - [redacted]  
Cc: [redacted]  
Subject: Re: [redacted] NZ Industry Briefings

Agree. Going to need to loop in [redacted] and a few others to get more reach.

Have asked the [redacted] if we could meet there so that will get the ball rolling.

Regards

Jennie [redacted]  
New Zealand Defence Industry Association  
[redacted]

On Mon, 4 Nov 2019 at 16:21, Graeme Solloway - [redacted] wrote:  
OK – that’s good to know there are around 100 firms registered – it has crept up from when I last saw a list. I expect it will still only be of interest to a small part of the current [redacted] we might want to attract  
won’t [redacted] or know anything about it.

Graeme  
From [redacted]  
Sent: Monday, 4 November 2019 4:15 PM  
To: Graeme Solloway - [redacted]; Jennie [redacted]  
Subject: [redacted] - NZ Industry Briefings

Thank you Jennie and Graeme,  
The [redacted], due to its very specific capability requirements, attracted relatively small number of companies in Australia. We expect similar outcome in NZ, but it will be necessary to promote these two briefings and the opportunity to meet [redacted] in one-to-one post-briefing sessions.

In the [redacted] there are about 100 registered NZ defence companies and I can arrange them to be invited.

Regards  
[redacted]  
From: Graeme Solloway - [redacted]  
Sent: Monday, November 4, 2019 07:25  
To: Jennie [redacted]  
Subject: RE: [redacted] NZ Industry Briefings

Hi [redacted]  
I agree with Jennie that this is tight to organise prior to Christmas and there are other things on in the next few weeks that will contend for organisation. I had a look at the [redacted] and I share Jennie’s view that the brief needs to get out widely. Even then I expect this project and

briefings to attract only a small number of firms and I wonder whether it would be more effective to reduce to two: Auckland and Wellington. I think the complexity of the project and requirements will suit a small group meeting approach.

Dec 16-18 makes sense as it ought to be clear of other distractions by that stage. Unfortunately our NZTE Auckland meeting rooms will be out of action by that stage as we have a refurbishment. However, we may be able to use the s6(d), s9(2)(b)(ii) – if Jennie can confirm its availability? I expect we will be ok for rooms at NZTE Wellington that week.

There is little knowledge in New Zealand about s9(2)(b)(ii), and relatively poor awareness of the wider Australian defence programme – the opportunities and its requirements. Awareness of the role of s9(2)(b)(ii) – well held by some with longer experience, but I expect less so by the sorts of firms we might want to attract to this briefing. Expect to have to start from the start here. However, using NZ firms do qualify toward s9(2)(b)(ii) I believe there is innovation in NZ that can contribute to the success of this and other Australian defence projects.

Regards,

Graeme s9(2)(a), s9(2)(g)(ii)  
Programme Leader



NEW ZEALAND  
TRADE & ENTERPRISE  
Te Taurapa Tūhono

s9(2)(a), s9(2)(g)(ii)

w [nzte.govt.nz](http://nzte.govt.nz)



Level 6, 139 Quay Street, Auckland 1010  
[View location map](#)

New Zealand Trade and Enterprise is New Zealand's international business development agency. Our role is to help New Zealand businesses grow – bigger, better, faster – into international markets.

From: Jennie s6(d), s9(2)(a)  
Sent: Sunday, 3 November 2019 12:50 PM  
To: s6(d), s9(2)(a)  
Cc: Graeme Solloway - s9(2)(a), s9(2)(g)(ii)  
Subject: Re: s9(2)(b)(ii) NZ Industry Briefings

Hi

I have had a look at the list of work packages on s9(2)(b)(ii)

To make the brief most productive we need to get the invite to briefings out as wide as possible. I have my mailing list and Graeme has NZTe's but I am sure we are still missing a lot of potential participants. What support can s9(2)(b)(ii) for resources to reach out beyond our networks, to make this most effective?

We have a lot on the schedule in the next 4 weeks. Pre Xmas is always hectic but nothing likely in January so maybe we target December maybe 16,17,18 December which is the start of the final week for many but the parties etc should be over by then.

Thoughts?

Jennie s6(d), s9(2)(a)

New Zealand Defence Industry Association

s6(d), s9(2)(a)

On Sat, 2 Nov 2019 at 13:32, s6(d), s9(2)(a) wrote:  
Jennie/Graeme,

s9(2)(b)(ii) wants to complete industry briefings in 2-3 strategic locations, say Auckland, Wellington, and Christchurch (optional) before the end of this year, but concerned about the timing. I believe a month of notification should be sufficient to inform and attract interested SMEs to participate.

Could you advise your thoughts regarding this, quite tight, program?

Regards,

s9(2)(b)(ii)

s6(a)

s6(d), s9(2)(a)

s9(2)(b)(ii)

s9(2)(b)(ii)

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Email Chain 332

From: s6(d), s9(2)(a)

Sent: Tuesday, 29 October 2019 4:43 PM

To: Graeme Solloway - s9(2)(a), s9(2)(g)(ii)

Cc: 'Howarth Debbie, Mrs' s9(2)(a), s9(2)(g)(ii)

Subject: RE: Unclassified s9(2)(b)(ii)

Great thanks Graeme.

s6(d), s9(2)(a)

New Zealand Defence Industry Association

Mobile s6(d)

From: Graeme Solloway - s9(2)(a), s9(2)(g)(ii)

Sent: Tuesday, 29 October 2019 3:23 PM

To: s6(d), s9(2)(a)

Cc: 'Howarth Debbie, Mrs' < s9(2)(a), s9(2)(g)(ii)

Subject: RE: Unclassified: s9(2)(b)(ii)

Hi s6(d), s9(2)(a)

I have BAE committed to coming over in late February but don't yet have dates. I'll follow up with s6(d), s9(2)(a) at BAE who will be organising the trip from their end.

Similarly with s9(2)(b)(ii). This visit is being coordinated by s9(2)(b)(ii) and is likely to be in March or even April.

Obviously I would like to space them out as best we can.

Regards,  
Graeme

From: s6(d), s9(2)(a)

Sent: Tuesday, 29 October 2019 2:04 PM

To: Graeme Solloway - AKL s9(2)(a), s9(2)(g)(ii)

Cc: 'Howarth Debbie, Mrs' s9(2)(a), s9(2)(g)(ii)

Subject: RE: Unclassified: s9(2)(b)(ii)

Hi Graeme,

Hope you're well.

Just following up on my email below and to check if we have any clarity from s9(2)(b)(ii) on their visits next year?

Thanks

s6(d), s9(2)(a)

s6(d), s9(2)(a)

New Zealand Defence Industry Association

Mobile s6(d), s9(2)(a)

From: s6(d), s9(2)(a)

Sent: Thursday, 26 September 2019 12:47 PM

To: 'Graeme Solloway - AKL' s9(2)(a), s9(2)(g)(ii)

Cc: 'Howarth Debbie, Mrs' s9(2)(a), s9(2)(g)(ii)

Subject: RE: Unclassified: s9(2)(b)(ii)

Ok thanks Graeme. I'll await further details as it comes to hand.

s6(d), s9(2)(a)

New Zealand Defence Industry Association

Mobile s6(d), s9(2)(a)

From: Graeme Solloway - s9(2)(a), s9(2)(g)(ii)

Sent: Tuesday, 24 September 2019 1:38 PM

To: s6(d), s9(2)(a)

Cc: 'Howarth Debbie, Mrs' < s9(2)(a), s9(2)(g)(ii)

Subject: RE: Unclassified: s9(2)(b)(ii)

Hi s6(d), s9(2)(a)

I don't have dates at this point in time. I am meeting s9(2)(b)(i) and will try to get clarity of dates then. With regard to s9(2)(b)(ii) the ball is currently s9(2)(b)(ii), s6(a) court as they are working on their industry briefing schedule – I was give a date of around 6 months in my communication from s9(2)(k) His comms was:

*Hi Graeme,*

*Thanks for your email and the congratulations.*

s9(2)(b)(ii), s6(a), s9(2)(ba)(i)

s9(2)(p)(ii), s9(2)(ba)(i),  
s6(a)

s9(2)(b)(ii), s9(2)(ba)(i),  
s6(a)

s9(2)(b)(ii), s9(2)(a), s9(2)(ba)(i)

He has put me in contact with s6(d), s9(2)(a) in his team regarding further organisation. This industry briefing will involve reps from both s9(2)(b)(ii) – the two downselected bidders for s9(2)(b)(ii), s6(a). I plan to follow up with s6(d), s9(2)(a) following Pacific. I expect it to be around March next year.

Regards,  
Graeme

From: s6(d), s9(2)(a)  
Sent: Tuesday, 24 September 2019 12:49 PM  
To: Graeme Solloway - s9(2)(a), s9(2)(g)(ii)  
Cc: 'Howarth Debbie, Mrs' s9(2)(a), s9(2)(g)(ii) >  
Subject: Unclassified: s9(2)(b)(ii)

Hi Graeme,

Deb and I just had a chat re the NZDIA event schedule. She mentioned that s9(2)(b)(ii) visiting in February 2020 and Land400 involving s9(2)(b)(ii) were sometime in March.

Could you please let me know what these dates are so that we can align our events efficiently.

Thanks so much.  
Michelle

s6(d), s9(2)(a)

**New Zealand Defence Industry Association**

Mobile s6(d), s9(2)(a)

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Email Chain 331

From: Jennie [redacted]

Sent: Wednesday, 23 October 2019 2:04 PM

To: Graeme Solloway - AKL [redacted]

Subject: [redacted] your main contact? anyone else I should include? Thanks

[redacted]

New Zealand Defence Industry Association

[redacted]

[redacted]

[redacted]

Released under the OIA

**Email Chain 330**

**From:** Graeme Solloway - AKL

**Sent:** Wednesday, 30 October 2019 5:43 pm

**To:** Richard, s9(2)(a), s9(2)(g)(ii); Jennie s6(d), s9(2)(a);  
> Howarth Debbie, Mrs s9(2)(a), s9(2)(g)(ii);  
Hema, s9(2)(a), s9(2)(g)(ii); Brian, s9(2)(a), s9(2)(g)(ii);  
s9(2)(a), s9(2)(g)(ii); Cynthia, s9(2)(a), s9(2)(g)(ii); s6(d), s9(2)(a);  
Nick s9(2)(a), s9(2)(g)(ii); s9(2)(a), s9(2)(g)(ii); s6(d)

**Subject:** RE: Unclassified Proposed Event-April15-16 2020 All things s9(2)(b)(ii) and all things about the data collected

Hi Jennie,

I think Richard makes some very good points regarding the clarity of an event that allows s6(d) to talk to NZ Govt agencies, and the broader ambition of your proposal. The two are quite separate, the first quite straightforward to manage, the second less so. Where are your resources best focused?

Not sure there is much more that NZTE can offer into this. We have a few customers s9(2)(b)(ii) that may see value in being a part of an industry event that brings international defence companies to New Zealand, I expect by and large they'll be known to others on this email. Happy to pitch in those contacts if and when an event is fully scoped.

Cheers,  
Graeme

**From:** Richard, s9(2)(a), s9(2)(g)(ii); Jennie s6(d), s9(2)(a); Howarth Debbie, Mrs s9(2)(a), s9(2)(g)(ii); Graeme Solloway s9(2)(a), s9(2)(g)(ii); Hema, s9(2)(a), s9(2)(g)(ii); Brian, Dr s9(2)(a), s9(2)(g)(ii); Cynthia, s9(2)(a), s9(2)(g)(ii); s6(d), s9(2)(a); Nick s9(2)(a), s9(2)(g)(ii); s6(d), s9(2)(a)

**Subject:** RE: Unclassified Proposed Event-April15-16 2020 All things s9(2)(b)(ii) and all things about the data collected

Hi Jennie,

This has drifted a bit since the original discussion with s6(d) – where the plan was for a one day session providing a market/technology update on the latest and emerging s9(2)(b)(ii), including data capture, management, interpretation in Wellington to a collective audience of Government Agencies with a need or interested in s9(2)(b)(ii), s6(a)

). The one day event in Wellington would help maximise Government Department attendance and keeping their travel/accommodation costs down (as most are based here).

The proposal to run this in Auckland as a two day showcase of NZ capabilities for supply chains to International companies, does alter the original aim and while it may be useful to help local

innovators and attending international companies to meet, which is good, the event does lose some of its value for the invited Government Departments, who are generally seeking proven systems and providers (both platforms and data management) that can meet or drive their current and future operational needs.

Quick Answers to your questions:

1. who should be included in this scoping of agenda and outcome areas? **Base the proposed programme, Defence will certainly have people attending – however I think it’s for NZDIA, s9(2)(b)(iii) industry (local and multinational OEMs/integrators) and innovation organisations to put the programme together.**
2. what would MOD/NZDF find most useful and valuable? **NZDF and MOD have a range s6(a) needs, some are well off in the future and some are more immediate – what would be useful for us are insights into technologies, data integration and management systems that may be new to us, are proven (or close to) and relate to our needs.**
3. what does a good outcome look like? **See above**
4. anything to avoid? **??**
5. how best to include the right other agencies who might be looking to buy at some stage? **Approach each agency directly with your pitch. Off the top of my head I’d suggest you start with: NZDF/MOD (Debbi, Hema and I), Police, Corrections, NIWA, MPI [AgResearch, Fisheries, Crown Forestry...], CAA, DOC, FENZ, MOT, NZTA, Immigration, LINZ, Academia, City/Regional Councils, data/telecom providers).**
6. would this provide a good place for a competition or some type to launch, that could then lead to presentations in s9(2)(b)(ii) ? **I’m not sure of the connection.**
7. what else have I missed?

Cheers

Richard s9(2)(a), s9(2)(g)(i)  
External Relationship and Reporting Mgr, Capability Branch  
New Zealand Defence Force  
T s9(2)(a), s9(2)(g)(ii)  
[www.nzdf.mil.nz](http://www.nzdf.mil.nz)



**From:** Jenie s6(d), s9(2)(a)  
**Sent:** Wednesday, 23 October 2019 1:08 PM  
**To:** HOWARTH DEBBIE, MRS <s9(2)(a), s9(2)(g)(ii)> Richard Mr  
s9(2)(a), s9(2)(g)(ii); Graeme Solloway - s9(2)(a), s9(2)(g)(ii)  
Hema s9(2)(a), s9(2)(g)(ii) Brian s9(2)(a), s9(2)(g)(ii) Cynthia  
s9(2)(a), s9(2)(g)(ii) s6(d)  
; Nick s9(2)(a), s9(2)(g)(i)  
s6(d)  
**Subject:** Unclassified Proposed Event-April15-16 2020 All things s9(2)(b)(ii) and all things about the data collected

Hi all

The purpose of this email is to reach out to key people to seek assistance, ideas etc for the scoping of this event project.

By way of brief background: s9(2)(b)(ii), s9(2)(ba)(i), s9(2)(g)(i)

The ideas developed with the inclusion of s9(2)(b)(ii), s9(2)(ba)(i), s9(2)(g)(i)

. As a mechanism to showcase NZ capabilities for supply chain (s9(2)(b)(ii)) to International companies, this event would be extremely valuable.

I met last week with s9(2)(b)(ii) and talked about this idea of an event. By good coincidence they had been talking about a repeat of their s9(2)(b)(ii). They have s9(2)(b)(ii) and were receptive to our help and assistance and to the inclusion of other s9(2)(b)(ii) all together coupled with the key data implications.

To make this event work we need to spec carefully so that it includes:

- topics of interest to NZDF, MOD and a wide range of other agencies;
- opportunities for industry from NZ and overseas to talk about their technology;
- s9(2)(b)(ii) (which could attract in overseas funding);
- a regulatory/compliance stream for those particularly s9(2)(b)(ii) for whom this is critical;
- a strong data section;
- innovation showcase opportunities etc.

Questions for you:

1. who should be included in this scoping of agenda and outcome areas?
2. what would MOD/NZDF find most useful and valuable?
3. what does a good outcome look like?
4. anything to avoid?
5. how best to include the right other agencies who might be looking to buy at some stage?
6. would this provide a good place for a competition or some type to launch, that could then lead to presentations in s9(2)(b)(ii)?
7. what else have I missed?

I can find industry to speak, exhibit, sponsor etc if we get the right design, but before I do that clarity on outcomes (and ensuring we do not exclude key people from planning and ideation) is paramount.

Please feel free to share this with colleagues and anyone with thoughts and ideas. We will see what the views are and then set up a call or meeting in the next few weeks to bring people together. Will aim to meet Wellington Auckland CHC and join together by video conference.

Regards

Jennie s6(d), s9(2)(a)

New Zealand Defence Industry Association

s6(d), s9(2)(a)  
sb(d)

**Email Chain 329**

**From:** [REDACTED] s6(d)  
**Sent:** Tuesday, 22 October 2019 7:50 PM  
**To:** Graeme Solloway s9(2)(a), s9(2)(g)(ii)  
**Cc:** 'Jennie' s6(d), s9(2)(a)  
**Subject:** RE: NZDIA Newsletter- AGM, Member Meetings and Events News Unclassified  
Hi Graeme,

Thanks for your email.  
I've copied in Jennie to respond.  
Michelle

[REDACTED] s6(d)  
**Operations & Event Director**  
**New Zealand Defence Industry Association**  
**Mobile** [REDACTED] s6(d)

**From:** Graeme Solloway s9(2)(a), s9(2)(g)(ii)  
**Sent:** Tuesday, 22 October 2019 7:07 PM  
**To:** Jennie s9(2)(a), s6(d)  
**Subject:** RE: NZDIA Newsletter- AGM, Member Meetings and Events News Unclassified

Hi Jennie,

Bit disappointed that you did not mention NZTE in para 1 of your newsletter.

Graeme

Released under the OIA



Email Chain 328

From: Jennie [redacted]  
Sent: Tuesday, 22 October 2019 7:23 PM  
To: [redacted] s6(a), s9(2)(a) Graeme Solloway - [redacted]  
s9(2)(a), s9(2)(g)(ii); [redacted] s6(d)  
Subject: Re: [redacted] s6(a), s9(2)(b)(ii) in Wellington - Cyber

Hi  
Thanks for your kind invitation to attend the Tuesday function. I would be delighted to attend. Will get the ball rolling with ideas for companies to introduce during [redacted] s6(a), s9(2)(b)(ii). Do you have a more detailed timetable for the week yet?  
The NZDIA Board is meeting in Wellington that week so there might be an opportunity for more engagement.  
I have copied in Graeme from NZTE. I am sure he will have ideas of great businesses to include.  
Regards

Jennie [redacted]  
[redacted]  
New Zealand Defence Industry Association  
[redacted] s6(d), s9(2)(a)



On Tue, 22 Oct 2019 at 18:12, [redacted] s6(d), s9(2)(a), s6(a) wrote:  
UNCLASSIFIED

Hi Jennie,

I am the programs and Event Coordinator for the [redacted] s6(a) in our Industry and Investment team with a focus on Defence, Cyber and Space.

I am touching base as the [redacted] s6(a) are hosting a delegation to Wellington as part of Canberra week in Wellington from 18-21 November focusing on Cyber.

We are currently working with Austrade on the program for the week, however I thought I would touchbase to see if there were any Cyber companies in Wellington that you could recommend to invite to networking opportunities and Industry Information/insight session from C-Suite NZ industry on cyber security in particular around on Policy, regulations, legislation, Challenges, Government/industry relations, Trans-Tasman opportunities.

I also noticed in the NZDIA Newsletter you will be attending [redacted] s6(a), s9(2)(b)(ii) will be hosting a networking function on Tuesday 12 November from 4pm- 5pm. We would be delighted if you are able to attend. Formal invitation will be forwarded shortly.

Kind regards

[redacted] s6(d)

s6(a), s9(2)(a)

s9(2)(a), s6(d)

s9(2)(a), s6(a)

Ph: s6(a), s9(2)(a) | s6(a), s9(2)(b)(ii)

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Released under the OIA

Email Chain 327

From: Jennie [redacted]  
Sent: Tuesday, 22 October 2019 7:14 PM  
To: Graeme Solloway - [redacted]  
Subject: Re: FW: NZDIA Newsletter- AGM, Member Meetings and Events News Unclassified

NDDF and MOD are my key stakeholders. They needed the shout out and thanks to help them with any backlash on the numbers who attended. Newsletter is seen by the people who might give them grief!

Jennie [redacted]  
New Zealand Defence Industry Association  
[redacted]



On Tue, 22 Oct 2019 at 19:09, Graeme Solloway - [redacted] wrote:

Hi Jennie,

Bit disappointed that you did not mention NZTE in para 1 of your newsletter.

Graeme

From: Jennie [redacted]  
Sent: Tuesday, 22 October 2019 5:41 PM  
To: Graeme Solloway - [redacted]  
Subject: NZDIA Newsletter- AGM, Member Meetings and Events News Unclassified

[View this email in your browser](#)

Released under the OIA

Email Chain 326

From: Jennie [redacted]

Sent: Monday, 21 October 2019 5:36 PM

To: Daniel [redacted]

Subject: Re: Photos from Pacific 2019

Hi

[redacted]

J

Jennie [redacted]

[redacted]

New Zealand Defence Industry Association

[redacted]

[redacted]



On Mon, 21 Oct 2019 at 14:18, Daniel [redacted]

wrote:

Hi team

Just a heads up that I am about to share the following album with our customers and make it publicly available on NZTE's Flickr account.

I will do this at 2pm AEST (4pm NZ). Please let me know if anyone has any issues before then.

<https://www.flickr.com/gp/nztradeandenterprise/6734a3>

Ngā mihi,

Daniel [redacted]

[redacted]

[redacted]

[nzte.govt.nz](http://nzte.govt.nz)

W [newzealand.com/business](http://newzealand.com/business)



Level 22, 20 Bond Street, Sydney, NSW 2000

GPO Box 54, Sydney, NSW 2001, AUSTRALIA [View location map](#)

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Email Chain 325

From: Jennie [redacted]

Sent: Monday, 21 October 2019 4:12 PM

To: Hema [redacted] HOWARTH DEBBIE, MRS  
[redacted] ; Michelle [redacted] Graeme  
Solloway - [redacted] Huntley Wright  
[redacted] ; Nick [redacted]  
[redacted]

Subject: FYI Civsec and LandForces have combined to be together 1-3 September 2020 Unclassified

Hi

FYI

Civsec (Civil Security) was supposed to be March 2020. AMDA has decided to combine it into LandForces in Brisbane 1-3 September 2020. Civsec has a big Humanitarian focus along with cyber and information domain aspects and this year civil infrastructure protection focus has been added. These topics will now be rolled into LandForces making it less Army-centric and more cross domains.

We are talking with AMDA about exhibition spaces but also about [redacted].

Will keep you posted but I think this combination will be good for New Zealand industry and timely for MOD and NZDF.

Regards

Jennie [redacted]

New Zealand Defence Industry Association

[redacted]

[Empty rectangular box]

Released under the OIA

**Email Chain 328**

**From:** Jennie [redacted]  
**Sent:** Sunday, 20 October 2019 3:42 PM  
**To:** Graeme Solloway - [redacted]  
**Cc:** [redacted]  
**Subject:** Re: submarine

Thanks  
I hate all the other pictures I have seen! These much better.

Jennie [redacted]  
[redacted]  
New Zealand Defence Industry Association Inc.  
[redacted]

On 15/10/2019, at 2:46 PM, Graeme Solloway [redacted] > wrote:  
A couple of pics for you.

Graeme

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attachments withheld under s.9(2)(a)

**Email Chain 328**

**From:** [redacted]  
**Sent:** Friday, 18 October 2019 8:29 AM  
**To:** Graeme Solloway [redacted]  
**Cc:** 'Howarth Debbie, Mrs' <[redacted]> Hema, Ms'  
[redacted]  
**Subject:** FW: Landforces 2020 - unclassified

Hi Graeme,

Apologies I missed you off this email, I know you're not committing until a full review of PACIFIC. But information for your perusal in the meantime.

[redacted]

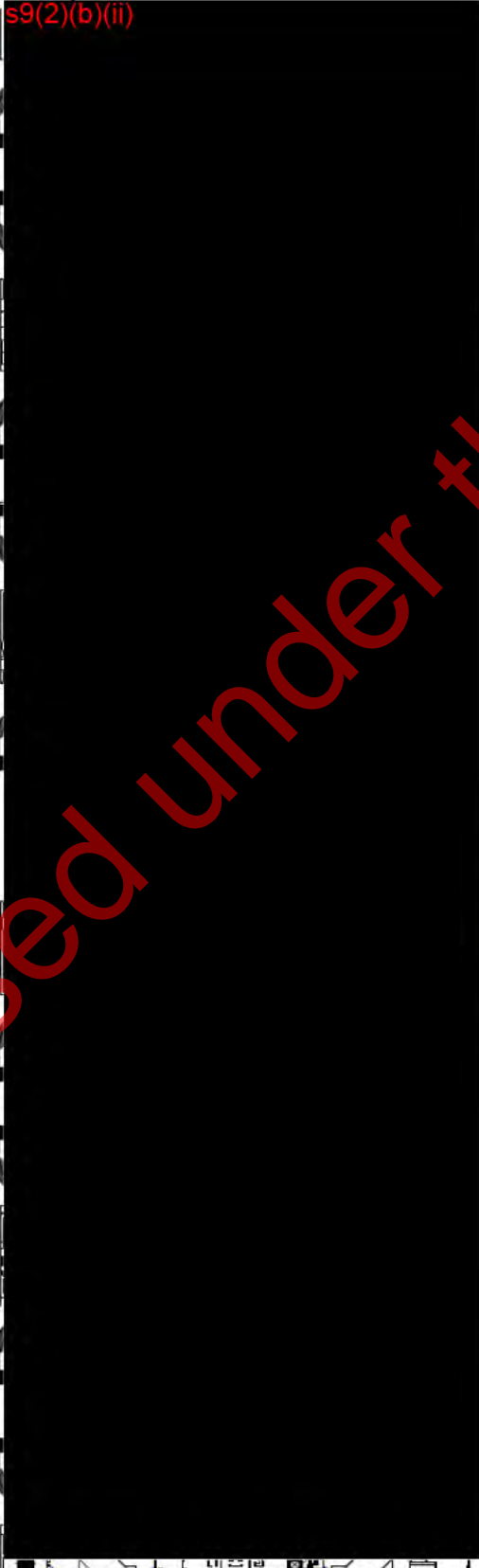
[redacted]

New Zealand Defence Industry Association  
Mobile [redacted]

s9(2)(b)(ii)



- SHELL SCOPE
- RAW SPACE
- ORGANIZER AREAS



Drawing Title:  
LAND FORCES 2020  
Event Date: 1-3 September 2020  
Venue: Brisbane Convention & Exhibition Centre  
Scale: NTS

DRAFT LAYOUT  
Revised: October 16, 2019  
STAND NUMBERS ARE INDICATIVE  
ONLY AND SUBJECT TO CHANGE

From: Howarth Debbie, Mrs [REDACTED] s9(2)(a), s9(2)(g)(ii)

Sent: Friday, 18 October 2019 8:25 AM

To: s6(d), s9(2)(a) [REDACTED] s9(2)(a), s9(2)(g)(ii) Hema, [REDACTED] s9(2)(a), s9(2)(g)(ii)

Cc: s6(d), s9(2)(a) [REDACTED]

Subject: RE: Landforces 2020 - unclassified

Hi

Think you need to include NZTE in this conversation.

Deb

From: s6(d), s9(2)(a) [REDACTED]

Date: Friday, 18 Oct 2019, 8:23 AM

To: Howarth Debbie, [REDACTED] s9(2)(a), s9(2)(g)(ii) [REDACTED] s9(2)(a), s9(2)(g)(ii) Hema, Ms

[REDACTED] s9(2)(a), s9(2)(g)(ii)

Cc: s6(d), s9(2)(a) [REDACTED]

Subject: Landforces 2020 - unclassified

Hi ladies,

Do you want to secure a space at Landforces?

Earlybird rate is [REDACTED] s9(2)(b)(ii) for a 3m x 3m [REDACTED] s9(2)(a), s9(2)(b)(ii)

NZDF receive a complimentary shell scheme 3m x 3m.

We will need to move fast as they are selling out quick.

Attached is the latest site plan.

Let me know your thoughts.

Thanks

[REDACTED] s6(d), s9(2)(a)

New Zealand Defence Industry Association

Mobile [REDACTED] s6(d), s9(2)(a)

From: [REDACTED] s9(2)(a), s6(d)

Sent: Friday, 18 October 2019 4:32 AM

To: [REDACTED] s9(2)(a), s6(d)

Subject: Re: 2020 date?

[REDACTED] s9(2)(a), s6(d)

Attached is the current plan.

You can choose any 2 x 9sqm units and NZDF would receive 1 x 9sqm at no cost.

Others are currently considering the plan so not all unreserved spaces may be available. Just let me know your preferences and I will advise as soon as possible.



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Released under the OIA

Email Chain 326

From: Cheryl [redacted]

Sent: Tuesday, 15 October 2019 11:29 am

To: Jennie [redacted] Howarth Debbie, Mrs

[redacted] Richard, Mr

[redacted] Nick [redacted]

Hema, Ms [redacted] Stephen, [redacted]

[redacted]

Cc: Graeme Solloway [redacted]

Subject: And that's a wrap for Pacific 2019!

Hi everyone,

I hope you had a safe trip home and have recovered from a busy three days in Sydney. It was great to have you all as part of the New Zealand Pavilion, and to work alongside you.

As part of our internal processes we will be holding a debrief on our presence at Pacific 2019, including the delegations/visits to the stand, the breakfast, and the stand design. We will also be asking our customers for their feedback. We would like to have your feedback too – so please can you send me any thoughts over the next week or so, particularly on the stand design, while it is fresh in our minds. Things I have noted so far re: the stand are:

1. Good location – high footfall during the show.
2. Good size, nice open layout, easy to find with the high signage.
3. If we had the budget and content, a *large* screen on the lounge wall could be more impactful.

We are currently uploading all the photos we took, and will share a link to the folder shortly.

All the best,

Cheryl [redacted]

[redacted]

[redacted]

w newzealand.com/business



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Email Chain 325

-----Original Appointment-----

From: s6(d), s9(2)(a) [redacted] On Behalf Of

s6(d), s9(2)(a) [redacted]

Sent: Monday, 14 October 2019 6:24 PM

To: Graeme Solloway - AKL

Subject: Accepted: Awesome Pacific'19 | Next steps with Primes @ Tue 22 Oct 2019 10am - 11am (NZDT) (Graeme Solloway - AKL)

When: Tuesday, 22 October 2019 10:00 AM-11:00 AM (UTC+12:00) Auckland, Wellington.

Where: NZTE Pounamu Lounge, Level 6, 139 Quay Street

s6(d), s9(2)(a) [redacted] has accepted this invitation.

**Awesome Pacific'19 | Next steps with Primes**

When Tue 22 Oct 2019 10am – 11am New Zealand Time

Where NZTE Pounamu Lounge, Level 6, 139 Quay Street ([map](#))

Calendar Graeme Solloway - AKL

Who

- Graeme Solloway - AKL- organiser
- s6(d), s9(2)(a) [redacted] - creator
- Nick [redacted]

Attachments [image001.png](#)

Tuesday morning it is.

From: Nick [redacted]  
Sent: Monday, 14 October 2019 3:29 PM  
To: Jennie [redacted] Graeme [redacted]  
Subject: RE: Awesome Pacific'19

Next Tues morning looks ok for me too

From: Jennie [redacted]  
Sent: Monday, 14 October 2019 3:27 PM  
To: Graeme [redacted]  
Cc: Nick [redacted]  
Subject: Re: Awesome Pacific'19

I am working [redacted] until Wednesday lunchtime this week then in Auckland rest of week. Next week a bit messy but Tuesday morning looking ok.  
J

Jennie [redacted]  
New Zealand Defence Industry Association  
s6(d), s9(2)(a) [redacted]  
s6(d)

[[cid:image002.png@01D3257E.8DA1E220](#)]

On Mon, 14 Oct 2019 at 15:09, Graeme Solloway - AKL > wrote:

Weds this week is also good for me except for late morning and late afternoon. Next week I can do Tuesday morning or late afternoon, Weds morning after 10am and Thursday is ok as well.

G

From: Nick [REDACTED] >  
Sent: Monday, 14 October 2019 3:06 PM  
To: Graeme Solloway - AKL >; [REDACTED]  
Subject: RE: Awesome Pacific'19

Bugger, my bad. I'm in CHC all day Thurs and Fri. Week after perhaps?

From: Graeme Solloway - AKL >  
Sent: Monday, 14 October 2019 3:04 PM  
To: Nick [REDACTED] >; [REDACTED]  
Subject: RE: Awesome Pacific'19

I am good for later this week. Thursday or Friday (but not Friday 12-2).

Jennie – are you in town?

Graeme

From: Nick [REDACTED] >  
Sent: Monday, 14 October 2019 3:02 PM  
To: Graeme Solloway - AKL >; [REDACTED]  
Subject: RE: Awesome Pacific'19

Yes, good idea to catch up whenever. Quite a bit to chew over and get sorted.

Cheers,  
Nick

From: Graeme Solloway - AKL >  
Sent: Monday, 14 October 2019 3:01 PM  
To: Nick [REDACTED] >; [REDACTED]  
Subject: RE: Awesome Pacific'19

Thanks Nick. We will have a more structured debrief with agencies – yourself & Jennie included – fairly soon. Meantime, I am happy to get together to talk about the Primes as soon as we can. [REDACTED] (are talking of coming over.

Graeme

From: Nick [REDACTED] >  
Sent: Monday, 14 October 2019 1:49 PM  
To: Graeme Solloway - AKL >; [REDACTED]  
Subject: Awesome Pacific'19

Excellent week, well done!!

Guess we need to start positioning ourselves for the first of the roadshows from the major Primes. I got the feeling it will be February at the earliest, ...unless you know different. Will the visits likely kick off via NZTE, or NZDIA do you think?

Should we get together for a debrief?

Cheers,  
Nick

Nick [REDACTED]  
[REDACTED] s9(2)(a), s9(2)(g)(ii)

1 Watt St, Parnell,  
Auckland 1010  
PO Box 842, Shortland St,  
Auckland 1140  
New Zealand

[REDACTED] s9(2)(a), s9(2)(g)(ii)

[cid:image001.png@01D582A9.A8311310]  
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Invitation from [Google Calendar](#)

You are receiving this courtesy email at the account **s9(2)(a), s9(2)(g)(ii)** because you are an attendee of this event.

To stop receiving future updates for this event, decline this event. Alternatively, you can sign up for a Google Account at <https://www.google.com/calendar/> and control your notification settings for your entire calendar.

Forwarding this invitation could allow any recipient to send a response to the organiser and be added to the guest list, invite others regardless of their own invitation status or to modify your RSVP. [Learn more](#).

Released under the OIA

Email Chain 324

From: Jennie [redacted]  
Sent: Monday, 14 October 2019 3:28 PM  
To: Nick [redacted]  
Cc: Graeme Solloway - [redacted]  
Subject: Re: Awesome Pacific'19

I cannot get to Auckland until 2.30 Wednesday.

Jennie [redacted]  
New Zealand Defence Industry Association  
[redacted]

[redacted]

On Mon, 14 Oct 2019 at 15:15, Nick [redacted] wrote:

I can do a morning sesh this Wed. 9.30?

From: Graeme Solloway - [redacted]  
Sent: Monday, 14 October 2019 3:09 PM  
To: Nick [redacted]  
Subject: RE: Awesome Pacific'19

Weds this week is also good for me except for late morning and late afternoon. Next week I can do Tuesday morning or late afternoon, Weds morning after 10am and Thursday is ok as well.

G

From: Nick [redacted]  
Sent: Monday, 14 October 2019 3:06 PM  
To: Graeme Solloway [redacted]  
Subject: RE: Awesome Pacific'19

Bugger, my bad. I'm in CHC all day Thurs and Fri. Week after perhaps?

From: Graeme Solloway [redacted]  
Sent: Monday, 14 October 2019 3:04 PM  
To: Nick [redacted]  
Subject: RE: Awesome Pacific'19

Released under the OIA

I am good for later this week. Thursday or Friday (but not Friday 12-2).

Jennie – are you in town?

Graeme

**From:** Nick [REDACTED] s9(2)(a), s9(2)(g)(ii)  
**Sent:** Monday, 14 October 2019 3:02 PM  
**To:** Graeme Solloway - [REDACTED] s9(2)(a), s9(2)(g)(ii) [REDACTED] s6(d), s9(2)(a)  
**Subject:** RE: Awesome Pacific'19

Yes, good idea to catch up whenever. Quite a bit to chew over and get sorted.

Cheers,

Nick

**From:** Graeme Solloway - [REDACTED] s9(2)(a), s9(2)(g)(ii)  
**Sent:** Monday, 14 October 2019 3:01 PM  
**To:** Nick [REDACTED] s9(2)(a), s9(2)(g)(ii) [REDACTED] s6(d), s9(2)(a)  
**Subject:** RE: Awesome Pacific'19

Thanks Nick. We will have a more structured debrief with agencies – yourself & Jennie included – fairly soon. Meantime, I am happy to get together to talk about the Primes as soon as we can. [REDACTED] [REDACTED] are talking of coming over.

Graeme

**From:** Nick [REDACTED] s9(2)(a), s9(2)(g)(ii)  
**Sent:** Monday, 14 October 2019 1:49 PM  
**To:** Graeme Solloway - [REDACTED] s9(2)(a), s9(2)(g)(ii) [REDACTED] s6(d), s9(2)(a)  
**Subject:** Awesome Pacific'19

Excellent week we had done!!

Guess we need to start positioning ourselves for the first of the roadshows from the major Primes. I got the feeling it will be February at the earliest, ...unless you know different. Will the visits likely kick off via NZTE, or NZDIA do you think?

Should we get together for a debrief?

Cheers,

Nick

Nick [REDACTED] s9(2)(a), s9(2)(g)(ii)



s9(2)(a), s9(2)(g)(ii)

1 Watt St, Parnell,  
Auckland 1010  
PO Box 842, Shortland St,  
Auckland 1140  
New Zealand

s9(2)(a), s9(2)(g)(ii)

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Email Chain 323

From: [redacted] s6(d)

Sent: Monday, 14 October 2019 3:25 PM

To: s6(d), s9(2)(a) [redacted] Cheryl  
s9(2)(a), s9(2)(g)(ii) [redacted]

Cc: 'Jennie' s6(d), s9(2)(a) [redacted] Graeme Solloway s9(2)(a), s9(2)(g)(ii) [redacted]

Subject: THANK YOU

Hi ladies,

I just wanted to say, on behalf of NZDIA what an amazing job you collectively did for PACIFIC. From an event management perspective, the exposition was extremely well organised and polished. It was a pleasure to be involved.

Cheryl, you did a fantastic job co-ordinating everything NZTE/NZDIA related.

Thanks again 😊 and have a lovely week.

s6(d), s9(2)(a) [redacted]

s6(d), s9(2)(a) [redacted]

New Zealand Defence Industry Association

Mobile s6(d), s9(2)(a) [redacted]

Released under the OIA

Email Chain 322

From: Graeme Solloway [redacted]

Sent: Monday, 14 October 2019 3:13 pm

To: s6(d), s9(2)(a)

Cc: s6(d), s9(2)(a); Cheryl s9(2)(a), s9(2)(g)(ii) Daniel s9(2)(a), s9(2)(g)(ii)

s9(2)(a), s9(2)(g)(ii) Jennie  
s6(d), s9(2)(a); Mohit s9(2)(a), s9(2)(g)(ii) Anna s9(2)(a), s9(2)(g)(ii)

Subject: RE: A BIG THANKS

Thank you s6(d). The whole NZ Inc team at Pacific 2019 appreciate that you found the show beneficial. I think there was a great deal of interest in s9(2)(b)(v)'s capabilities expressed from the Primes and other people in the defence industry in Australia. I would be very keen if we can meet, review and scope out some follow up steps soon. Have copied in Mohit who I understand will be your Customer Manager going forward, suggest we coordinate with him as to when suits his plans for getting to know s9(2)(b)(v).

Cheers  
Graeme

---

Graeme Solloway  
Programme Leader



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Te Taurapa Tūhono

s9(2)(a), s9(2)(g)(ii)

w [nzte.govt.nz](http://nzte.govt.nz)



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From: s6(d), s9(2)(a)

Sent: Thursday, 10 October 2019 5:28 PM

To: Jennie s6(d), s9(2)(a); Graeme Solloway [redacted]

s9(2)(a), s9(2)(g)(ii)

Cc: s6(d); Cheryl s9(2)(a), s9(2)(g)(ii) Daniel s9(2)(a), s9(2)(g)(ii)

s9(2)(a), s9(2)(g)(ii)

Subject: A BIG THANKS

Hi all,

I just wanted to express my gratitude to all of you, for all the effort you placed into this event & being the facilitator in a lot awkward scenarios for the NZ companies that joined under the NZ banner. I am sure everyone felt as welcomed & comfortable as I did.

Thanks once again & best regards,

s6(d), s9(2)(a) | Business Development Manager

s9(2)(b)(ii)

s6(d), s9(2)(a)

Released under the OIA

Email Chain 321

From: Jennie [redacted] s6(d), s9(2)(a)

Sent: Monday, 7 October 2019 1:43 PM

To: Nick [redacted] s9(2)(a), s9(2)(g)(ii)

Cc: [redacted] s6(d)

Subject: Re: Introducing Jennie [redacted] s6(d), s9(2)(a)

Hi

Looking forward to getting to know your team properly either here at Pacific or back in Auckland. [redacted] s6(d), s9(2)(a) will add you all to our newsletters and we will figure out a plan for more activity together.

Regards

Jennie [redacted] s6(d), s9(2)(a)

New Zealand Defence Industry Association Inc.

[redacted] s6(d), s9(2)(a)  
[redacted] s6(d)

On 3/10/2019, at 6:35 AM, Nick [redacted] s9(2)(a), s9(2)(g)(ii) wrote:

H [redacted] s6(d)

I have just got of the phone from Jennie [redacted] s6(d), s9(2)(a) [redacted] (NZDIA). Jennie will be at the Pacific 2019 conference in Sydney next week and meeting with many of your colleagues. She is interested in how [redacted] s9(2)(b)(i)

Jennie wasn't aware there is a [redacted] s9(2)(b)(ii) in Auckland and is keen to touch base with you. I hope the flights back have gone well and the jetlag passing quickly!

Thanks  
Nick

Nicholas [redacted] s9(2)(a), s9(2)(g)(ii)

[redacted] s9(2)(a), s9(2)(g)(ii)

[W nzte.govt.nz](http://www.nzte.govt.nz)

[W newzealand.com/business](http://www.newzealand.com/business)

[<image003.png>](#)

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80 Haymarket  
London SW1Y 4TE  
United Kingdom

[<image001.png>](#)

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Email Chain 320

From: Daniel [redacted] s9(2)(a), s9(2)(g)(ii)

Sent: Tuesday, 8 October 2019 12:40 pm

To: s6(d), s9(2)(a)

[redacted] Ben  
 s9(2)(a), s9(2)(g)(ii) ; s6(d), s9(2)(a) Debbie Howarth  
 s9(2)(a), s9(2)(g)(ii) | s6(d), s9(2)(a)  
 Hema  
 s9(2)(a), s9(2)(g)(ii) ; Jennie s6(d), s9(2)(a)  
 Lenik  
 s9(2)(a), s9(2)(k) | s6(d), s9(2)(a)  
 Nick s9(2)(a), s9(2)(g)(ii) | s6(d), s9(2)(a)  
 ; Richard s9(2)(a), s9(2)(g)(ii) | s6(d), s9(2)(a)

Cc: Sharon-May s9(2)(a), s9(2)(g)(ii) Cheryl s9(2)(a), s9(2)(g)(ii)  
 s9(2)(a), s9(2)(g)(ii) ; Graeme Solloway | s9(2)(g)(ii), s9(2)(a) >; Alan s9(2)(a), s9(2)(g)(ii)  
 s9(2)(a), s9(2)(g)(ii) Anna s9(2)(a), s9(2)(g)(ii)

Subject: Media & comms at Pacific 2019

Good morning everyone and welcome to Sydney and Pacific 2019!

Below is a list of industry media that I have been sent by the organisers.

[redacted] s9(2)(b)(ii), s9(2)(ba)(i)

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- Australia
- Australia
- Australia
- Australia
- Australia
- Australia
- Australia
- Australia
- Singapore
- New Zealand
- (Jenny who is with us)
- Germany
- Germany
- France
- United Kingdom
- Australia
  
- Australia
- Australia
- Australia
- UK
  
- United States
  
- Australia

s9(2)(b)(ii), s9(2)(ba)(i)

Australia  
Australia  
Australia  
Australia

Throughout the next three days I will be looking to capture content that we might use after the event with some industry publications, particularly ADM (Australian Defence Magazine) as we have a journalist attending our breakfast.

I have release forms which I will need signed if I do capture any content of you.

Also a reminder of some useful info you may have seen on the portal;

**Media Partners** - They are avenues for both media release distribution and advertising, they are listed on this page. <https://www.pacificexpo.com.au/media/media-partners.asp>

**Pacific 2019 E-newsletter** - <https://www.pacificexpo.com.au/media/newsletters.asp>

**Social Media** – Twitter [Pacific2019Expo](#). Hashtag is #Pacific2019. LinkedIn - <https://www.linkedin.com/company/pacific-2019>

**Show Daily** - There will be an electronic Show Daily through Defence Connect ([www.defenceconnect.com.au](http://www.defenceconnect.com.au))

**Web graphics** - <https://www.pacificexpo.com.au/media/event-logo.asp>

NZ Breakfast reminder – you will have received an email reminder about our breakfast. We are fully subscribed so if you know of anyone who isn't able to attend please let us know so we can fill that spot.

Ngā mihi,

Daniel s9(2)(a), s9(2)(g)(ii)  
s9(2)(a), s9(2)(g)(ii)

T s9(2)(a), s9(2)(g)(ii)

[nzte.govt.nz](http://nzte.govt.nz)

W [newzealand.com/business](http://newzealand.com/business)



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GPO Box 54, Sydney, NSW 2001, AUSTRALIA [View location map](#)

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Email Chain 319

From: s6(d), s9(2)(a)

Sent: Saturday, 5 October 2019 5:13 PM

To: s6(d), s9(2)(a)

Cc: Jennie s6(d), s9(2)(a)

Cheryl

s9(2)(a), s9(2)(g)(ii)

Subject: RE: NZ s9(2)(b)(ii)

Hi s6(d)

Apologies but the breakfast is currently fully booked. If any spots become available Cheryl will be in touch.

Thanks

s6(d), s9(2)(a)

s6(d), s9(2)(a)

New Zealand Defence Industry Association

Mobile s6(d), s9(2)(a)

From: s6(d), s9(2)(a)

Sent: Friday, 4 October 2019 7:17 PM

To: s6(d), s9(2)(a)

Cc: Jennie s6(d), s9(2)(a)

Subject: RE: NZ s9(2)(b)(ii)

Good afternoon s6(d), s9(2)(a)

Would you mind adding one more name for the NZTE Breakfast ?

s6(d), SEAir.

Many thanks in advance,

s6(d)

Business Development

Australia / New Zealand / New Caledonia

s9(2)(b)(ii)

s6(d), s9(2)(a)

s6(d), s9(2)(a)

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De : [redacted] s6(d)  
Envoyé : mercredi 11 septembre 2019 08:45  
À : [redacted] s6(d)  
Cc : 'Jennie' [redacted] s6(d), s9(2)(a)  
Objet : RE: NZ [redacted] s9(2)(b)(ii)

Hi Michelle,

Please find below the email address corresponding :

[redacted] s6(d), s9(2)(a)  
[redacted]  
[redacted]  
[redacted]  
[redacted]  
[redacted]

Thanks again and have a lovely day,

Regards,

[redacted] s6(d), s9(2)(a)  
Business Development  
Australia / New Zealand / New Caledonia

[redacted] s9(2)(b)(ii)

[redacted] s6(d), s9(2)(a)  
[redacted]

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De : [redacted] s6(d), s9(2)(a)  
Envoyé : mercredi 11 septembre 2019 08:38  
À : [redacted] s6(d), s9(2)(a)  
Cc : 'Jennie' [redacted] s6(d), s9(2)(a)  
Objet : RE: NZ [redacted] s9(2)(b)(ii)

Hi s6(d)

Thanks so much for advertising our lunch, that's very kind of you.

Can you please advise an email address for those you would like potential invites to the breakfast for?

NZTE are organising the breakfast event but we are able to suggest names to them for the attendee list.

The breakfast is on Thursday 10<sup>th</sup> October, 7.30 am – 8.30 am.

Many thanks

s6(d), s9(2)(a)

s6(d), s9(2)(a)

New Zealand Defence Industry Association

Mobile s6(d), s9(2)(a)

From

Sent: Tuesday, 10 September 2019 6:51 PM

To: s6(d) 'Jennie s6(d), s9(2)(a)

Subject: RE: NZ & s9(2)(b)(ii)

Hi s6(d), s9(2)(a)

Many thanks for this. We will advertise the concentrated lunch to our member companies. When will the breakfast take place ?

If possible, we would like to come with the GICAN representatives :

s6(d), s9(2)(a)

And one member company planning to work in NZ :

s6(d), s9(2)(a)

Kind regards,

s6(d)

Business Development

Australia / New Zealand / New Caledonia

s9(2)(b)(ii)

s6(d), s9(2)(a)

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De s6(d), s9(2)(a)

Envoyé : mardi 10 septembre 2019 15:26

À : 'Jennie s6(d), s9(2)(a)

Objet : RE: NZ & [redacted]

Hi s6(d)

Please see attached link for registration to the link – its under the paid conference tab.

<https://www.pacificexpo.com.au/visit/registration.asp>

Attached is information regarding the lunch.

Many thanks

s6(d), s9(2)(a)

s6(d), s9(2)(a)

New Zealand Defence Industry Association

Mobile s6(d)

From: Jennie s6(d), s9(2)(a)

Sent: Monday, 9 September 2019 6:25 PM

To: s6(d), s9(2)(a)

Subject: Re: NZ & s9(2)(b)(i)

Hi

s6(d), s9(2)(a) will send you the link for our special Concentrated lunch at Pacific which will give your members a chance to meet the head of our Maritime projects.

If you can give us a few names we can ask to add your people to the invite list for the breakfast we are running on the Thursday.

Regards

On 9/09/2019, at 4:12 PM, s6(d), s9(2)(a) wrote:

Hi Jennie,

Hope all is going well on your side.

We would be more than happy to see you during Pacific – a couple of representatives are coming from France for this exhibition.

s6(d), s9(2)(a) and s6(d), s9(2)(a) are looking forward to meeting you.

Any events organised on your stand that we could advertise to our member companies ?

Kind regards,

s6(d), s9(2)(a)  
Business Development  
Australia / New Zealand / New Caledonia

s9(2)(b)(ii)

s6(d)

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Email Chain 318

From: Jennie [redacted]

Sent: Friday, 4 October 2019 4:42 PM

To: Graeme Solloway [redacted]

Cc: Alan [redacted]

[redacted]

[redacted] Anna [redacted] Ben [redacted]

[redacted] Cheryl [redacted]

[redacted] Daniel [redacted]

[redacted] Debbie Howarth [redacted]

[redacted] Hema [redacted] Lenik [redacted]

[redacted] Nick [redacted]

[redacted] Richard [redacted]

[redacted] Sharon-May [redacted]

Subject: Re: Dutch delegation visiting NZ Stand

Thanks

Jennie [redacted]

New Zealand Defence Industry Association

[redacted]

[redacted]

On Fri, 4 Oct 2019 at 16:40, Graeme Solloway [redacted] > wrote:

We have a senior level Dutch business delegation visiting the NZ Stand at 0900-1000 on Wednesday. Their purpose is primarily to explore business opportunities in New Zealand but I suggest it's a good opportunity to talk to these firms about your business for partnering purposes.

The delegation is lead by the [redacted] and includes representatives from [redacted]

[redacted]

[redacted]

[redacted]

[redacted]

[redacted]

Further background in the attached.

Graeme

**Graeme Solloway**  
Programme Leader



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s9(2)(a), s9(2)(g)(ii)

w [nzte.govt.nz](http://nzte.govt.nz)



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Attachments withheld under s.9(2)(b)(a); s.9(2)(b)(ii)

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**Email Chain 317**

**From:** Graeme Solloway - s9(2)(a), s9(2)(g)(ii)

**Sent:** Thursday, 3 October 2019 5:49 pm

**To:** Alan s9(2)(a), s9(2)(g)(ii) | s6(d)

Anna s9(2)(a), s9(2)(g)(ii) Ben s9(2)(a), s9(2)(g)(ii)

s9(2)(a), s9(2)(g)(ii) ; s6(d) Cheryl s9(2)(a), s9(2)(g)(ii)

s9(2)(a), s9(2)(g)(ii) Daniel s9(2)(a), s9(2)(g)(ii)

; Debbie Howarth s9(2)(a), s9(2)(g)(ii) s6(d)

Graeme Solloway - s6(d)

s9(2)(a), s9(2)(g)(ii) Hema s9(2)(a), s9(2)(g)(ii) Jennie s6(d), s9(2)(g)(ii)

s6(d)

s9(2)(a), s9(2)(k)

s6(d)

Nick s9(2)(a), s9(2)(g)(ii)

>

s6(d)

Richard s9(2)(a), s9(2)(g)(ii) s6(d)

Sharon-May s9(2)(a), s9(2)(g)(ii) s6(d)

,

**Subject:** Meetings for companies at Pac19 unclassified

Just to let you know that s6(d) will be at the New Zealand stand at 1400 on Tuesday. I will look to bring him around the stand to meet each company.

Reminder that other meetings so far are:

s9(2)(b)(ii)

s6(d), s9(2)(a) - 1440 at NZ

s9(2)(b)(ii)

Regards,

**Graeme Solloway**  
Programme Leader



s9(2)(a), s9(2)(g)(ii) | s6(d)

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**Email Chain 316**

**From:** Nick [s9(2)(a), s9(2)(g)(ii)]  
**Sent:** Thursday, 10 October 2019 6:17 am  
**To:** Jennie [s6(d), s9(2)(a)]  
**Subject:** RE: Our Guide

Hi Jennie

As a follow up to last week's meeting here something of an update.

I reviewed [s6(d), s9(2)(a)] paper on DSEI. It's not of significant value to pass on and includes individual NZ company information that I cannot share. However rest assured you aren't missing much as there is little about the actual event.

Following a read of the NZDCP I have reached out to [s6(d), s9(2)(a)] at [s9(2)(b)(ii)] and awaiting a response.

How did Pacific 2019 go? Did you get an opportunity to connect with [s6(d), s9(2)(a), s9(2)(b)(ii)] in Auckland?

Kind regards

Nick

**From:** Nick [s9(2)(a), s9(2)(g)(ii)]  
**Sent:** Thursday, 3 October 2019 9:18 am  
**To:** Jennie [s6(d), s9(2)(a)]  
**Subject:** RE: Our Guide

[s6(d), s9(2)(a)]

**From:** [s6(d), s9(2)(a)]  
**Sent:** Thursday, 3 October 2019 9:04 AM  
**To:** Nick [s9(2)(a), s9(2)(g)(ii)]  
**Subject:** Our Guide

Jennie [s6(d), s9(2)(a)]  
New Zealand Defence Industry Association  
[s6(d), s9(2)(a)]  
[s6(d)]

**Attachment One: Pacific Guide Booklet Final 30-09-2019.pdf**

Publically available: [https://www.nzdia.co.nz/wp-content/uploads/2019/11/NZDIA-Guide-to-NZ-Procurement-Rules\\_FINAL.pdf](https://www.nzdia.co.nz/wp-content/uploads/2019/11/NZDIA-Guide-to-NZ-Procurement-Rules_FINAL.pdf)



**Email Chain 313**

**From:** Jennie [REDACTED]  
**Sent:** Thursday, 3 October 2019 8:22 AM  
**To:** Nick [REDACTED] >  
**Subject:** Re: Catch up - placeholder

Hi  
Is now good?

On Wed, 2 Oct 2019 at 8:11 PM, Nick [REDACTED] wrote:  
Hello Jennie

My apologies for missing yesterday's call. Hopefully this time is convenient, if not I will arrange for another time.

Kind regards  
Nick

Hi there,

You are invited to a Zoom meeting.

Join from PC, Mac, Linux, iOS or Android [REDACTED]

Or iPhone One-Tap:

New Zealand: +6448318959, 145 067 600# or +6498011188, 145 067 600

Or Telephone:

Dial:(for higher quality, dial a number based on your current location):

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South Korea: +82 (0) 2 6105 4111 or +82 (0) 2 6022 2322  
Spain: +34 91 198 0188 or +34 84 368 5025  
Turkey: +90 216 900 2606 or +90 216 900 1866  
Argentina: +54 343 414 5968 or +54 341 512 2188  
Vietnam: +84 28 4458 2373  
Ireland: +353 1 513 3247 or +353 1 691 7488

International numbers available: **s9(2)(b)(ii)**

Meeting ID: 145 067 600

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Jennie **s6(d), s9(2)(a)**

**s6(d), s9(2)(a)**

New Zealand Defence Industry Association

**s6(d), s9(2)(a)**

**s6(d)**

[Redacted]

Released under the OIA

Email Chain 315

-----Original Appointment-----

From: s6(d), s9(2)(a) On Behalf Of

s6(d), s9(2)(a)

Sent: Wednesday, 2 October 2019 10:25 PM

To: Tracy s9(2)(a), s9(2)(g)(ii); Adenike s9(2)(a), s9(2)(g)(ii)

Subject: Accepted: Catch up - placeholder @ Thu 3 Oct 2019 9:30am - 10am (NZDT) (Nick Swallow - LON)

When: Thursday, 3 October 2019 9:30 AM-10:00 AM (UTC+12:00) Auckland, Wellington.

Where: s9(2)(b)(ii)

s6(d), s9(2)(a) has accepted this invitation.

**Catch up - placeholder**

When Thu 3 Oct 2019 9:30am – 10am New Zealand Time

Where (map)

Calendar Nick s9(2)(a), s9(2)(g)(ii)

Who

- Nick s9(2)(a), s9(2)(g)(ii) organiser
- s6(d), s9(2)(a) creator

Hello Jennie

My apologies for missing yesterday's call. Hopefully this time is convenient, if not I will arrange for another time.

Kind regards  
Nick

Hi there,

You are invited to a Zoom meeting.

Join from PC, Mac, Linux, iOS or Android: s9(2)(b)(ii)

Or iPhone One-Tap:

New Zealand: +6448318959, 145 067 600# or +6498011188, 145 067 600

Or Telephone:

Dial: (for higher quality, dial a number based on your current location):

New Zealand: +64 (0) 9 801 1188 or +64 (0) 4 831 8959

Australia: +61 (0) 8 7150 1149 or +61 (0) 2 8015 2088

China: +852 5808 6088

United States: +1 669 900 6833 or +1 646 558 8656

United Arab Emirates: +971 800 035 704 239 (Toll Free)

United Kingdom: +44 (0) 20 3695 0088 or +44 (0) 20 3051 2874

Japan: +81 (0) 524 564 439 or +81 (0) 3 4578 1488

Canada: +1 647 558 0588

Brazil: +55 21 3958 7888 or +55 11 4680 6788

Chile: +56 41 256 0288 or +56 23 210 9066

Colombia: +57 2 620 7388 or +57 1 508 7702

France: +33 (0) 7 5678 4048 or +33 (0) 1 8288 0188

Germany: +49 (0) 30 5679 5800 or +49 (0) 30 3080 6188

Hong Kong: +852 5808 6088

Hungary: +36 1 701 0488 or +36 1 408 8456

India: 1 800 267 2722 (Toll Free) or 1 800 102 9182 (Toll Free)  
Italy: +39 069 926 8001 or +39 069 480 6488  
Malaysia: +60 3 9212 1727 or +60 3 3099 2229  
Mexico: +52 554 161 4288 or +52 229 910 0061  
Peru: +51 1 730 6777 or +51 1 707 5788  
Russia: +7 812 426 8988 or +7 495 283 9788  
Singapore: +65 3165 1065 or +65 3158 7288  
South Africa: +27 87 551 7702 or +27 87 550 7717  
South Korea: +82 (0) 2 6105 4111 or +82 (0) 2 6022 2322  
Spain: +34 91 198 0188 or +34 84 368 5025  
Turkey: +90 216 900 2606 or +90 216 900 1866  
Argentina: +54 343 414 5968 or +54 341 512 2188  
Vietnam: +84 28 4458 2373  
Ireland: +353 1 513 3247 or +353 1 691 7488

International numbers available: <https://zoom.us/j/9171111111>

Meeting ID: **s9(2)(b)(ii)**

Invitation from [Google Calendar](#)

You are receiving this courtesy email at the account **s9(2)(a), s9(2)(g)(ii)** because you are an attendee of this event.

To stop receiving future updates for this event, decline this event. Alternatively, you can sign up for a Google Account at <https://www.google.com/calendar/> and control your notification settings for your entire calendar.

Forwarding this invitation could allow any recipient to send a response to the organiser and be added to the guest list, invite others regardless of their own invitation status or to modify your RSVP. [Learn more](#).

Released under the OIA

Email Chain 314

From: s6(d), s9(2)(a)  
Sent: Wednesday, 2 October 2019 5:13 PM  
To: Cheryl s9(2)(a), s9(2)(g)(ii)  
Subject: RE: NZDIA Logo for Pacific

Yep please see attached.

s6(d), s9(2)(a)

New Zealand Defence Industry Association  
Mobile s6(d), s9(2)(a)

Attachment One: NZDIA-Black-Logo May 2018 (1)



**NZDIA**  
New Zealand Defence Industry Association

From: Cheryl s9(2)(a), s9(2)(g)(ii) >  
Sent: Wednesday, 2 October 2019 2:37 PM  
To: s6(d), s9(2)(a)  
Subject: FW: NZDIA Logo for Pacific

Hi s6(d), s9(2)(a) I am trying to pull together all the logos to display at the breakfast, and unfortunately I can't view eps files! Do you have a version in jpeg or tif or pdf that you can send to me?

Thanks, Cheryl

From: Graeme Solloway - s9(2)(a), s9(2)(g)(ii)  
Sent: Wednesday, 17 July 2019 9:35 AM  
To: s6(d), s9(2)(a)  
Cc: Cheryl s9(2)(a), s9(2)(g)(ii)  
Subject: FW: NZDIA Logo for Pacific

Thanks s6(d), s9(2)(a)

From: s6(d), s9(2)(a)  
Sent: Wednesday, 17 July 2019 11:19 AM  
To: Graeme Solloway s9(2)(a), s9(2)(g)(ii)  
Subject: NZDIA Logo for Pacific

Hi Graeme,

Please see attached.

Thanks

s6(d), s9(2)(a)

s6(d), s9(2)(a)

**New Zealand Defence Industry Association**

Mobile s6(d)

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Email Chain 313

From: s6(d), s9(2)(a)  
Sent: Wednesday, 2 October 2019 12:01 PM  
To: Cheryl s9(2)(a), s9(2)(g)(ii)  
Subject: RE: breakfast invites

Totally will.  
Thanks again.

s6(d), s9(2)(a)  
New Zealand Defence Industry Association  
Mobile s6(d), s9(2)(a)

From: Cheryl s9(2)(a), s9(2)(g)(ii)  
Sent: Wednesday, 2 October 2019 12:00 PM  
To: s6(d), s9(2)(a)  
Subject: RE: breakfast invites

Hi - Graeme has just come back to say those 3 are fine, but we need to cap it now until we are at the show, so that we have space to invite contacts we meet at the show! So for any future requests, please can you say that we are at capacity s9(2)(g)(i) ??

Thanks, Cheryl

From: s6(d), s9(2)(a)  
Sent: Wednesday, 2 October 2019 8:55 AM  
To: Cheryl s9(2)(a), s9(2)(g)(ii)  
Subject: RE: breakfast invites

Fabio thanks heaps 😊

s6(d), s9(2)(a)  
New Zealand Defence Industry Association  
Mobile s6(d)

From: Cheryl s9(2)(a), s9(2)(g)(ii)  
Sent: Wednesday, 2 October 2019 11:37 AM  
To: s6(d), s9(2)(a)  
Subject: RE: breakfast invites

Absolutely fine s6(d), s9(2)(a) I just check in with Graeme first and will get back to them all and will copy you in.

All the best, Cheryl

From: s6(d), s9(2)(a)  
Sent: Wednesday, 2 October 2019 8:36 AM

To: Cheryl [redacted] s9(2)(a), s9(2)(g)(ii)  
Subject: breakfast invites

Hi Cheryl

Hope it's ok I have been copying you in and referring to you about the invites?

Let me know if you would rather I handle it a different way 😊

s6(d), s9(2)(a)  
[redacted]

New Zealand Defence Industry Association

Mobile [redacted] s6(d)

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Email Chain 312

From: Cheryl [REDACTED]

Sent: Wednesday, 2 October 2019 12:07 pm

To: [REDACTED]

Subject: RE: Pacific

Thanks [REDACTED]

Hi [REDACTED], many thanks for your interest in attending our breakfast. Demand has been high, and we are almost at capacity, but we are able to extend an invite to you (sorry, it will just be one ticket). I will register you so that you receive the confirmation details, and look forward to seeing you there. All the best,

Cheryl

From: [REDACTED]

Sent: Wednesday, 2 October 2019 11:32 AM

To: [REDACTED]

Cc: Cheryl [REDACTED]

Subject: RE: Pacific

Hi [REDACTED]

NZTE are managing the breakfast invites, I think all seats are now fully booked, but I have copied in Cheryl [REDACTED] from NZTE who will be able to confirm.

Thanks

[REDACTED]

[REDACTED]

New Zealand Defence Industry Association

Mobile [REDACTED]

From: [REDACTED]

Sent: Tuesday, 1 October 2019 2:49 PM

To: [REDACTED]

Subject: RE: Pacific

No problems.

Can I [REDACTED] get an invite to the Breakfast Session please.

Regar

[REDACTED]

From: [REDACTED]

Sent: Tuesday, October 1, 2019 11:09 AM

To: [REDACTED]

Cc: Jennie [REDACTED]

Subject: RE: Pacific

Hi [REDACTED]

Lovely! We will see you there and I have copied Jennie in re getting help for more potential meetings.

s6(d), s9(2)(a)

s6(d), s9(2)(a)

New Zealand Defence Industry Association

Mobile s6(d), s9(2)(a)

From: s6(d), s9(2)(a)

Sent: Monday, 30 September 2019 7:41 PM

To: s6(d), s9(2)(a)

Subject: Pacific

Hi s6(d), s9(2)(a)

We will be at Pacific, and I think our booth will be near yours.

Please see attached our booth invite.

We already have some meetings booked with Kiwis but may need your help to find some others.

See you there.

Regards

s6(d), s9(2)(a)

s6(d), s9(2)(a)

Released under the OIA