

Wellington City Council

Service Centre | Post Campaign Report

STRATEGY MEDIA

Campaign Overview

- This report provides an overview of the activity that ran for the Wellington City Council Service Centre campaign during the reporting period, followed by an update of the channel performance.
- This campaign was scheduled to go live on the 19th of May 2019 and ran until the 3rdof June 2019.
- The objective of the campaign was to build awareness within the Wellington community that on the 28th of May, the council Service Centre would be moving.
- We ran two different creative messages to support this, version one leading up to the move and version two for after the move.
- We have been briefed on reaching and engaging the residents of Wellington with the main objective being awareness and as a result, we have generated mass impressions as opposed to clicks.
- > Radio performed well in generating awareness for the campaign with a 53% reach to the key target audience.
- Over the 2 weeks that the adverts have been in market, the activity has generated over 1,431,641 digital ad impressions and 684 clicks through to the landing page.



Channel Performance



Outdoor

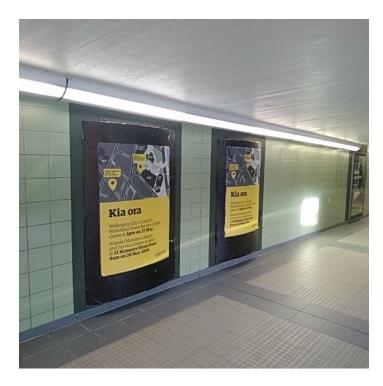
Billstickers

- Max AO format posters ran in the Wellington CBD from the 19th of May to the 1st of June.
- The billstickers had a CBD placement focus.
- Doth variations of the creative ran on the appropriate dates.
- Some examples of the creative in situ











Print

Dominion Post

- Publisher Estimated Circulation: 42,703 weekly
- ½ page horizontal advert ran on Tuesday 22nd & 28th of May



Donations still needed for extra ambulance



Supporting their heroes





Accused faces terror charge

11,067 families waiting

Alleged gun thief in court

Woman suffers head injury

Updated all day at **Stuff**



Melling Link delay a 'potential catastrophe'



Patch ban meeting

Old prisoner denied parole

Kia ora

5pm on 27 May.

and Service Centre will open at 12 Manners Street at 9am on 28 May 2019.

Kia ora

Arapaki Manners Library and Service Centre is now open at **12 Manners Street**.

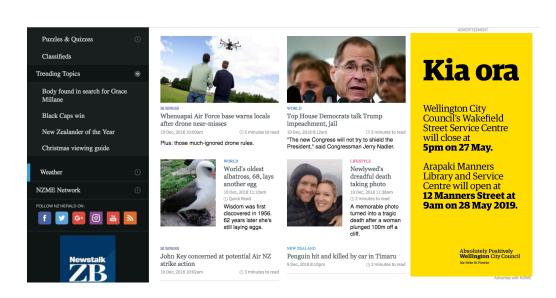


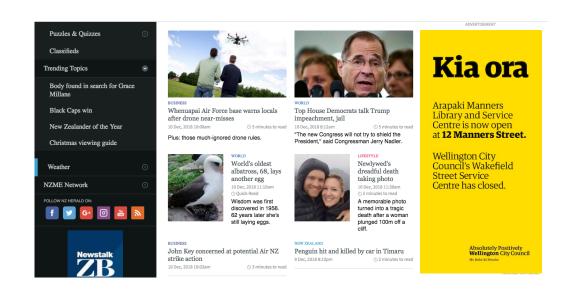
Digital Performance

Display

Impressions	Clicks	CTR	СРМ	СРС	Spend
1,431,641	684	0.05%	\$1.91	\$4.00	\$2,736.00

- Display focus was to generate awareness of the move through driving impressions and reach among Wellington residents.
- Initially, we estimated 300,000 impressions for this campaign. The campaign has generated over 1.4million impressions and 684 clicks through to the website.
- The end results exceeded the initial estimations as a result of the optimisations that were made during the campaign period.
- The display component was able to generate 42% more impressions than the initial estimation.
- The optimisations throughout the campaign also meant that we were able to achieve and extremely affordable cost per







Radio

Radio Schedule

♦ All People 18+ Total Estimated Performance 1% Reach @53% / 3+ Reach @ 25.5%

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Thank You

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